



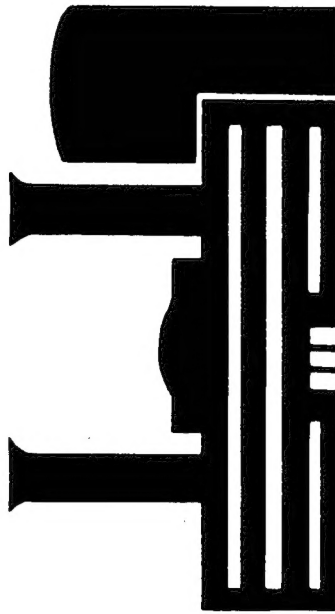
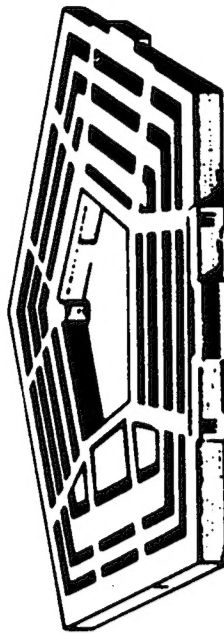
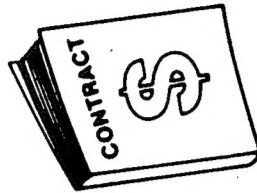
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PRIME CONTRACT AWARDS

Fiscal Year 1995

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PRIME CONTRACT AWARDS

Fiscal Year 1995

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FOREWORD

Prime Contract Awards is published semiannually. This publication displays fiscal year 1995 and historical summarized information on Department of Defense prime contract awards using a variety of categories and report formats. The primary purpose of this publication is to provide the perspective required for the analysis of Defense procurement trends related to the six categories shown.

TABLE OF CONTENTS

	PAGE
INTRODUCTION.....	1
NOTES ON COVERAGE.....	1
AWARDS BY TYPE OF CONTRACTOR.....	3
Table 1 - Awards by Type of Contractor, According to Defense Component.....	5
Table 2 - Awards by Quarter and Type of Contractor, According to Defense Component.....	7
Chart I - Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions.....	9
Table 3 - Awards by Type of Contractor and Defense Component (by Fiscal Year)	11
Chart II - Net Value of DoD Prime Contract Awards to Small Businesses, to All Businesses, and Percent Distribution to Small Businesses.....	13
Table 4 - Reserved	
AWARDS BY PROCUREMENT PROGRAM	15
Table 5 - Awards to All Businesses and to Small Businesses, by Procurement Program.....	17
Chart III - Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses, by Procurement Program.....	19
Table 6 - Awards to All Businesses and to Small Businesses, by Procurement Program (by Fiscal Year).....	21
Table 6a - Awards by Procurement Program, According to Defense Component (by Fiscal Year).....	23
AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION.....	29
Table 7 - Awards for Research, Development, Test, and Evaluation by Type of Contractor and Defense Component (by Fiscal Year).....	31
Table 8 - Awards for Research, Development, Test, and Evaluation by Procurement Program (by Fiscal Year)	33

TABLE OF CONTENTS (Concluded)

PAGE

AWARDS BY COMPETITION	35
------------------------------------	----

Chart IV - Percent Distribution of DoD Awards by Extent of Competed Procurement

According to Defense Component.....	37
Table 9 - Awards by Extent of Competed Procurement, According to Defense Component.....	39
Table 10 - Awards by Solicitation Procedure, According to Extent of Competed Procurement.....	41
Table 11 - Reserved	
Table 12 - Reserved	
Table 13 - Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure, According to Defense Component.....	43
Table 14 - Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure, According to Kind of Contracting Action.....	45
Table 15 - Reserved	

AWARDS BY TYPE OF CONTRACT PRICING PROVISION	47
---	----

Chart V - Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision, According to Defense Component.....

Table 16 - Awards by Type of Contract Pricing Provision, According to Defense Component.....	49
Table 17 - Awards by Type of Contract Pricing Provision (by Fiscal Year).....	55

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM	57
--	----

GLOSSARY OF TERMS	59
--------------------------------	----

INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. All historical tables commence with fiscal year (FY) 1986 data.

Six categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

Notes on Coverage

Amounts in this report are shown for the DoD Agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal Agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes, or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. The data are collected in whole dollars and the totals given in some tables may not add due to rounding. This report includes awards made by Other Defense Agencies (ODAs), which are listed in the Glossary, pages 59 and 60. Commencing with FY 1989, it also includes tariff or regulated acquisitions under \$25,000. It does not include obligations for "in house" work performed at government owned and operated establishments, such as Navy shipyards, Army arsenals, and Air

Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal Agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts has not been included in the totals for procurement actions.

For the definition of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during FY 1995 totaled \$131,364,903 thousand (rounded), as shown below:

<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS	\$ 12,332,208
Work Outside United States	5,644,982
Educational and Nonprofit Institutions	3,291,404
Business Firms Inside United States	110,032,612
Tariff or Regulated Acquisitions	63,697
Total	\$131,364,903

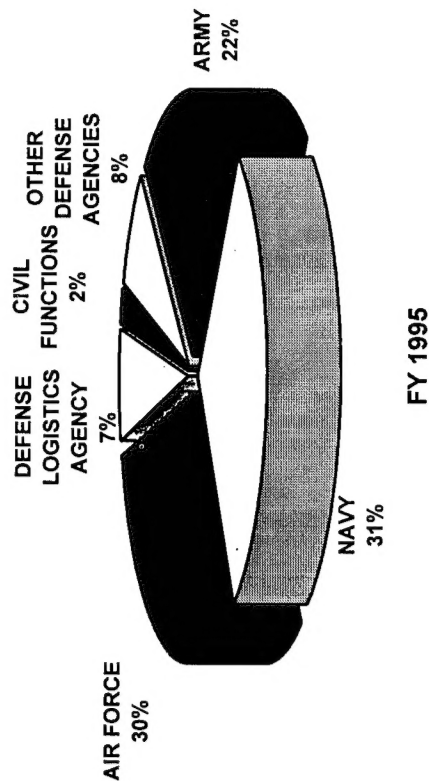
Foreign Military Sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$9,225 million as follows: Army, \$1,615 million; Navy \$1,616 million; Air Force \$5,819 million; Defense Logistics Agency, \$126 million, and Other Defense Agencies, \$49 million.

AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during FY 1995 (October 1994 through September 1995) totaled \$131,365 million. This was a decrease of \$854 million (0.6 percent) from the \$132,219 million awarded during FY 1994. Contract awards to U.S. businesses for work inside the United States decreased by \$1,981 million. Awards to or through other Government Agencies increased by \$1,235 million; awards to educational and nonprofit institutions decreased by \$24 million; and awards for work outside the United States increased by \$43 million. See Tables 1 and 2 on pages 5 and 7.

The following chart displays the percentage of obligations awarded by each Defense Component during FY 1995.



Procurement Trends

DoD procurement decreased from \$158.8 billion in FY 1986 to \$156.5 billion in FY 1987, and continued to decrease each year through FY 1989. During FY 1990, an upward trend is shown which continued through FY 1991. In FY 1992, awards decreased to \$136.3 billion. In FY 1993, procurement increased slightly. In FY 1995, awards decreased to \$131.3 billion, the lowest fiscal year total in the last ten years. The long term trend in prime contract awards is shown in Table 3, page 11.

Small Business Performance

Small businesses received \$25,274 million during FY 1995, an increase of \$469 million from the \$24,805 million received during FY 1994. In FY 1995, small businesses received the largest percentage in the last ten years (23.0 percent) of the prime contracts awarded to all business firms for work done in the United States.

Chart I, page 9, shows that 6,028,952 procurement actions, or 66.2 percent of the total 9,108,094 actions awarded to business firms, involved small businesses.

Chart II, page 13, shows total awards to business firms, to small business firms, and percentage to small businesses for FY 1986 through FY 1995.

TABLE 1
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1995-FY 1994 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/				ARMY				NAVY			
	Oct 94-		Oct 93-		Oct 94-		Oct 93-		Oct 94-		Oct 93-	
	Oct 95	Sep 94	Oct 94	Sep 93	Oct 95	Sep 94	Oct 94	Sep 93	Oct 95	Sep 94	Oct 94	Sep 93
TOTAL C/												
ACTIONS OF \$25,000 OR LESS	\$131,364,903	\$132,219,300			\$29,258,372	\$29,335,628			\$41,199,526	\$39,418,302		
ACTIONS OVER \$25,000	13,812,949	14,105,214			2,263,936	2,483,689			3,056,193	2,844,290		
	117,551,954	118,114,086			26,994,436	26,851,939			38,143,333	36,574,012		
INTERAGENCY / FMS												
ACTIONS OF \$25,000 OR LESS	12,332,208	11,097,605			2,392,474	2,994,835			2,644,110	2,174,091		
ACTIONS OVER \$25,000	1,378,065	1,333,191			340,859	391,076			420,244	402,198		
	10,954,144	9,764,413			2,051,616	2,603,759			2,223,867	1,771,893		
FOR WORK OUTSIDE U. S. D/												
ACTIONS OF \$25,000 OR LESS	5,644,982	5,602,092			1,735,358	1,553,922			1,202,897	1,172,574		
ACTIONS OVER \$25,000	761,884	719,449			226,866	204,722			179,848	167,202		
	4,883,098	4,882,643			1,508,492	1,349,200			1,023,048	1,005,372		
EDUCATIONAL + NONPROFIT INSTITUTIONS												
ACTIONS OF \$25,000 OR LESS	3,291,404	3,315,355			921,660	897,037			1,062,103	1,092,702		
ACTIONS OVER \$25,000	113,225	115,848			26,589	30,429			20,572	23,509		
	3,178,179	3,199,507			895,071	866,608			1,041,531	1,069,192		
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)												
ACTIONS OF \$25,000 OR LESS	110,032,612	112,013,450			24,155,177	23,715,470			36,287,879	34,976,561		
ACTIONS OVER \$25,000	11,496,080	11,745,927			1,615,920	1,683,098			2,432,992	2,249,007		
	98,536,533	100,267,522			22,539,257	22,032,372			33,854,887	32,727,555		
SMALL BUSINESS FIRMS												
ACTIONS OF \$25,000 OR LESS	25,274,222	24,805,355			6,653,193	6,402,518			7,589,579	7,194,895		
ACTIONS OVER \$25,000	6,282,863	6,351,327			1,238,915	1,318,306			1,759,032	1,703,560		
	18,981,358	18,454,028			5,414,278	5,084,212			5,830,547	5,491,335		
OTHER BUSINESS FIRMS												
ACTIONS OF \$25,000 OR LESS	84,758,391	87,208,095			17,501,984	17,312,952			28,698,299	27,781,667		
ACTIONS OVER \$25,000	5,203,216	5,394,600			377,005	364,792			573,959	545,447		
	79,555,174	81,813,495			17,124,979	16,948,160			28,024,340	27,236,220		
SMALL BUSINESS PERCENT OF BUSINESS FIRMS												
ACTIONS OF \$25,000 OR LESS	23.0	22.1			27.5	27.0			20.9	20.6		
ACTIONS OVER \$25,000	54.7	54.1			76.7	78.3			72.3	75.7		
	19.3	18.4			24.0	23.1			17.2	16.8		

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1989, includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

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TABLE 1 (concluded)
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1995-FY 1994 ^{R/}
 (AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 94-		Oct 93-		Oct 94-		Oct 93-		Oct 94-		Oct 93-	
	Oct 94-	Oct 95	Oct 94-	Oct 95	Oct 94-	Oct 95	Oct 94-	Oct 95	Oct 94-	Oct 95	Oct 94-	Oct 95
TOTAL C/												
ACTIONS OF \$25,000 OR LESS	\$39,452,844		\$41,948,965		\$8,754,647		\$9,623,445		\$2,816,972		\$2,717,246	
ACTIONS OVER \$25,000	2,386,994		2,484,661		2,118,716		1,901,427		318,161		347,189	
	37,076,749		39,464,304		6,635,930		7,722,017		2,498,811		2,370,057	
INTERAGENCY / FMS												
ACTIONS OF \$25,000 OR LESS	6,776,722		5,528,979		287,835		252,257		55,636		61,054	
ACTIONS OVER \$25,000	447,947		397,081		107,222		83,560		30,068		31,332	
	6,328,775		5,131,898		180,614		168,698		25,568		29,722	
FOR WORK OUTSIDE U. S. D/												
ACTIONS OF \$25,000 OR LESS	1,477,927		1,420,201		999,095		1,290,989		2,624		11,229	
ACTIONS OVER \$25,000	307,574		303,982		36,898		35,711		3		41	
	1,170,353		1,116,219		962,197		1,255,277		2,622		11,188	
EDUCATIONAL + NONPROFIT INSTITUTIONS												
ACTIONS OF \$25,000 OR LESS	1,014,363		1,045,295		106,998		107,147		31,529		24,232	
ACTIONS OVER \$25,000	38,389		38,221		6,176		3,432		7,644		6,752	
	975,974		1,007,074		100,822		103,715		23,885		17,480	
BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)												
ACTIONS OF \$25,000 OR LESS	30,183,368		33,947,653		7,359,979		7,972,247		2,720,941		2,614,310	
ACTIONS OVER \$25,000	1,591,721		1,738,541		1,967,681		1,777,919		274,204		302,644	
	28,601,647		32,209,112		5,392,298		6,194,328		2,446,737		2,311,667	
SMALL BUSINESS FIRMS												
ACTIONS OF \$25,000 OR LESS	5,301,305		5,168,674		3,307,790		3,517,584		1,057,197		1,079,624	
ACTIONS OVER \$25,000	1,194,739		1,257,624		1,227,044		1,144,222		225,223		257,876	
	4,106,566		3,911,050		2,080,746		2,373,362		831,974		821,748	
OTHER BUSINESS FIRMS												
ACTIONS OF \$25,000 OR LESS	24,892,064		28,778,979		4,052,189		4,454,663		1,663,744		1,534,687	
ACTIONS OVER \$25,000	396,982		480,917		740,637		633,597		48,981		44,768	
	24,495,081		28,298,063		3,311,551		3,820,566		1,614,762		1,489,919	
SMALL BUSINESS PERCENT OF BUSINESS FIRMS												
ACTIONS OF \$25,000 OR LESS	17.6		15.2		44.9		44.1		38.9		41.3	
ACTIONS OVER \$25,000	75.1		72.3		62.4		64.4		82.1		85.2	
	14.4		12.1		38.6		38.3		34.0		35.5	

NOTE: Refer to first page of this table for footnotes.

TABLE 2
Dod Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1995 - FY 1994 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1995	1994	1995	1994	1995	1994
TOTAL ^{C/}	\$131,364,903	\$132,219,300	\$29,258,372	\$29,335,628	\$41,199,526	\$39,418,302
1st Qtr, Oct-Dec	16,398,043	20,247,342	4,811,072	4,255,608	3,570,637	4,750,347
2nd Qtr, Jan-Mar	33,234,454	31,536,732	7,693,000	8,375,563	10,168,789	11,331,700
3rd Qtr, Apr-Jun	27,528,249	27,528,995	6,416,940	6,782,099	8,225,045	6,355,043
4th Qtr, Jul-Sep	56,210,157	52,906,231	10,337,359	9,922,358	19,235,055	16,981,211
INTERAGENCY / FMS	12,332,208	11,097,605	2,392,474	2,994,835	2,644,110	2,174,091
1st Qtr, Oct-Dec	1,247,090	2,093,375	342,915	744,622	182,192	297,229
2nd Qtr, Jan-Mar	2,604,389	1,993,140	511,541	586,437	783,108	518,385
3rd Qtr, Apr-Jun	2,849,149	2,991,732	636,138	903,386	431,690	512,428
4th Qtr, Jul-Sep	5,631,579	4,019,357	901,879	760,391	1,247,120	846,048
FOR WORK OUTSIDE U. S. D/	5,644,982	5,602,092	1,735,358	1,553,922	1,202,897	1,172,574
1st Qtr, Oct-Dec	1,065,850	814,884	334,893	282,988	247,862	217,881
2nd Qtr, Jan-Mar	832,467	1,208,188	241,649	241,133	199,888	177,459
3rd Qtr, Apr-Jun	1,208,908	1,000,302	363,168	164,032	221,757	265,005
4th Qtr, Jul-Sep	2,537,758	2,578,629	795,649	858,759	533,389	512,229
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,291,404	3,315,355	921,660	897,037	1,062,103	1,092,702
1st Qtr, Oct-Dec	467,571	440,349	203,744	153,358	65,349	179,802
2nd Qtr, Jan-Mar	907,519	644,560	262,523	301,998	224,675	164,085
3rd Qtr, Apr-Jun	715,114	498,574	205,558	205,598	286,191	108,750
4th Qtr, Jul-Sep	1,201,199	1,731,872	249,835	232,142	485,888	640,064
BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)	110,032,612	112,013,450	24,155,177	23,715,470	36,287,879	34,976,561
1st Qtr, Oct-Dec	13,509,909	16,887,093	3,923,948	3,065,371	3,074,994	4,055,187
2nd Qtr, Jan-Mar	28,881,470	27,655,375	6,671,341	7,205,488	8,960,215	10,471,675
3rd Qtr, Apr-Jun	20,738,683	22,941,896	5,201,408	5,410,591	7,285,256	5,468,493
4th Qtr, Jul-Sep	46,802,550	44,529,096	8,356,480	8,034,019	16,967,404	14,981,206
SMALL BUSINESS FIRMS	25,274,222	24,805,355	6,653,193	6,402,518	7,589,579	7,194,895
1st Qtr, Oct-Dec	3,339,177	3,474,947	955,301	795,778	814,694	998,448
2nd Qtr, Jan-Mar	5,415,258	5,000,800	1,418,704	1,460,474	1,665,886	1,550,813
3rd Qtr, Apr-Jun	5,415,258	5,585,345	1,426,670	1,482,298	1,563,778	1,530,384
4th Qtr, Jul-Sep	11,057,520	10,744,463	2,852,518	2,663,968	3,545,222	3,115,250
OTHER BUSINESS FIRMS	84,758,391	87,208,095	17,501,984	17,312,952	28,698,299	27,781,667
1st Qtr, Oct-Dec	10,270,732	13,412,136	2,968,647	2,269,593	2,260,300	3,056,739
2nd Qtr, Jan-Mar	22,419,213	22,654,775	5,252,638	5,745,014	7,294,329	8,920,862
3rd Qtr, Apr-Jun	13,323,443	17,356,551	3,776,738	3,928,293	5,721,489	3,938,109
4th Qtr, Jul-Sep	35,745,030	33,785,633	5,503,961	5,370,051	13,422,183	11,865,556
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	23.0	22.1	27.5	27.0	20.9	20.6
1st Qtr, Oct-Dec	24.5	20.6	24.3	26.0	26.5	24.6
2nd Qtr, Jan-Mar	18.9	18.1	21.3	20.3	18.6	14.8
3rd Qtr, Apr-Jun	26.1	24.3	27.4	27.4	21.5	28.0
4th Qtr, Jul-Sep	23.6	24.1	34.1	33.2	20.9	20.8

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1989, includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

Prepared By: Washington Headquarters Services
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 Operations and Reports

TABLE 2 (concluded)
DoD Prime Contract Awards by Quarter and Type of Contractor,
According to Defense Component: FY 1995 - FY 1994 ^{A/}

(AMOUNTS IN THOUSANDS)

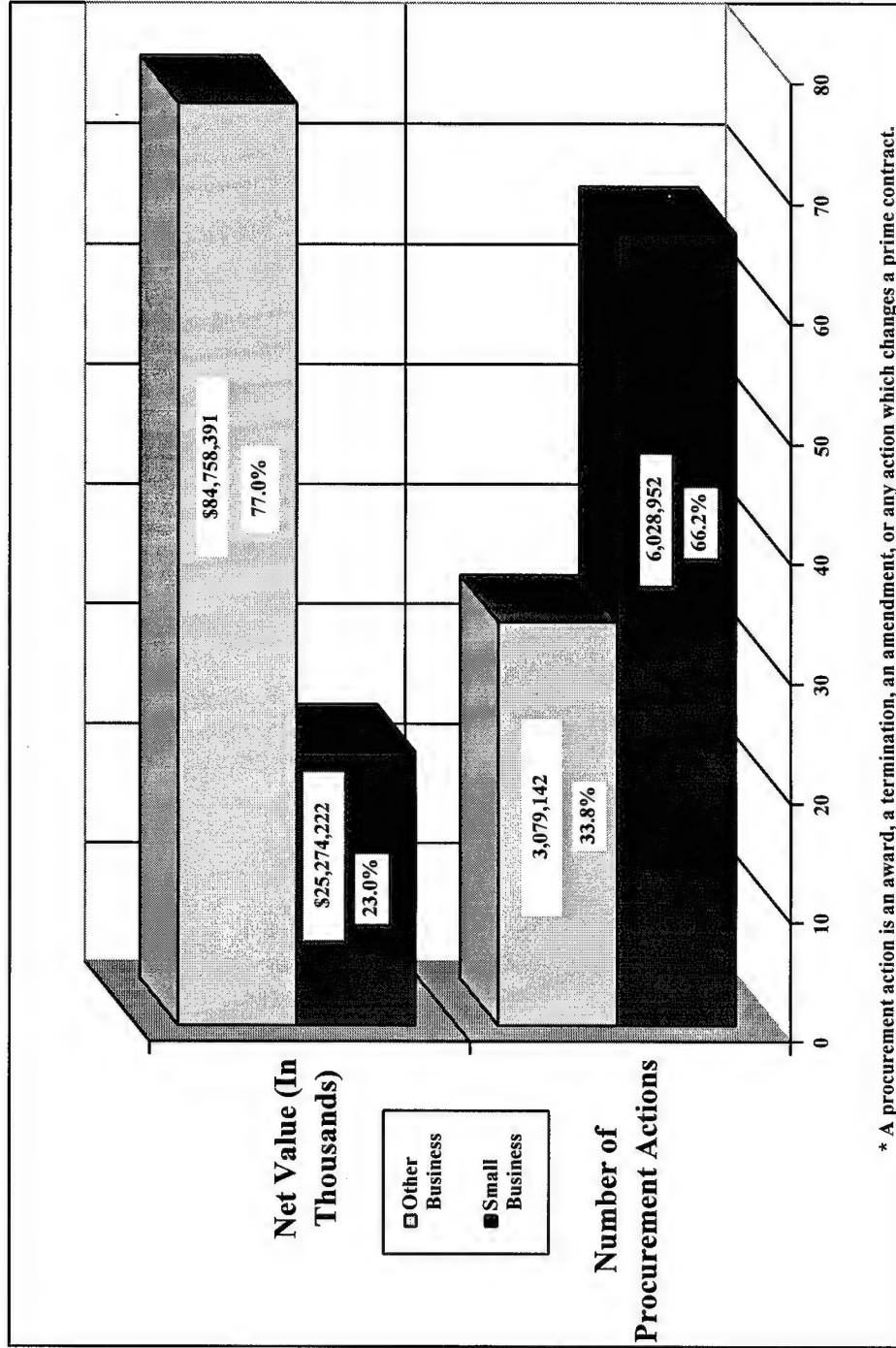
TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1995	1994	1995	1994	1995	1994
TOTAL C/	\$39,462,844	\$41,948,965	\$8,754,647	\$9,623,445	\$2,816,972	\$2,717,246
1st Qtr, Oct-Dec	4,809,152	7,980,174	1,554,322	2,134,651	564,389	366,824
2nd Qtr, Jan-Mar	9,697,504	8,392,041	2,297,667	1,820,611	524,077	583,558
3rd Qtr, Apr-Jun	6,448,697	8,277,529	2,086,582	2,037,776	593,502	678,146
4th Qtr, Jul-Sep	18,507,489	17,299,221	2,816,074	3,630,407	1,035,005	1,088,678
INTERAGENCY / FMS	6,776,722	5,528,979	287,835	252,257	55,636	61,054
1st Qtr, Oct-Dec	652,817	1,002,909	50,366	32,624	8,952	9,915
2nd Qtr, Jan-Mar	1,222,271	810,349	41,253	59,142	11,757	10,180
3rd Qtr, Apr-Jun	1,635,404	1,511,578	102,501	33,938	12,183	11,791
4th Qtr, Jul-Sep	3,266,230	2,204,142	93,714	126,553	22,744	29,167
FOR WORK OUTSIDE U. S. D/	1,477,927	1,420,201	999,095	1,290,989	2,624	11,229
1st Qtr, Oct-Dec	115,667	201,486	363,234	108,924	186	2,578
2nd Qtr, Jan-Mar	275,547	295,151	78,228	477,159	493	730
3rd Qtr, Apr-Jun	201,381	183,615	374,301	378,883	1,327-	619
4th Qtr, Jul-Sep	885,331	759,950	183,334	326,023	3,273	7,302
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,014,363	1,045,295	106,998	107,147	31,529	24,232
1st Qtr, Oct-Dec	146,184	72,141	26,403	6,582	3,136	5,438
2nd Qtr, Jan-Mar	355,140	125,558	27,507	10,294	8,612	3,968
3rd Qtr, Apr-Jun	144,945	110,382	33,615	34,543	7,283	7,283
4th Qtr, Jul-Sep	367,825	737,215	19,473	55,728	12,495	7,543
BUSINESS FIRMS FOR WORK IN THE U. S. (SUBTOTAL)	30,193,368	33,947,553	7,359,979	7,972,247	2,720,941	2,614,310
1st Qtr, Oct-Dec	3,894,486	6,703,532	1,114,098	1,986,231	550,536	347,055
2nd Qtr, Jan-Mar	7,843,519	7,160,517	2,150,893	1,273,878	601,900	567,157
3rd Qtr, Apr-Jun	4,466,859	6,491,738	1,576,014	1,500,261	573,934	657,333
4th Qtr, Jul-Sep	13,988,004	13,591,465	2,519,274	3,121,877	994,570	1,042,765
SMALL BUSINESS FIRMS	5,301,305	5,168,674	3,307,790	3,517,584	1,057,197	1,079,624
1st Qtr, Oct-Dec	637,261	778,938	586,988	712,514	203,052	147,624
2nd Qtr, Jan-Mar	991,650	1,007,919	794,542	563,310	271,998	250,090
3rd Qtr, Apr-Jun	991,784	888,918	874,994	811,884	267,718	252,783
4th Qtr, Jul-Sep	2,680,610	2,482,898	1,101,266	1,429,876	368,928	419,127
OTHER BUSINESS FIRMS	24,892,064	28,778,979	4,052,189	4,454,663	1,663,744	1,534,687
1st Qtr, Oct-Dec	3,257,225	5,924,694	577,110	1,273,717	347,483	199,431
2nd Qtr, Jan-Mar	6,852,269	6,152,898	1,356,051	710,568	384,402	317,067
3rd Qtr, Apr-Jun	3,475,176	5,592,820	701,020	778,378	306,216	384,550
4th Qtr, Jul-Sep	11,307,394	11,108,567	1,418,008	1,692,001	625,643	623,638
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	17.6	15.2	44.9	44.1	38.9	41.3
1st Qtr, Oct-Dec	16.4	11.6	48.2	35.9	36.9	42.5
2nd Qtr, Jan-Mar	12.6	14.1	36.9	44.2	36.1	44.1
3rd Qtr, Apr-Jun	22.2	13.8	55.5	51.1	46.6	40.0
4th Qtr, Jul-Sep	19.2	18.3	43.7	45.8	37.1	40.2

NOTE: Refer to first page of this table for footnotes.

Chart I

Number, Net Value, and Percent Distribution of DoD Small and Other Business Procurement Actions:

Fiscal Year 1995



* A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

TABLE 3
DoD Prime Contract Awards by Type of Contractor
and Defense Component: FY 1995 - FY 1986 ^{A/}

(AMOUNTS IN MILLIONS)

TYPE OF CONTRACTOR		FY 1995	FY 1994	FY 1993	FY 1992	FY 1991	FY 1990	FY 1989	FY 1988	FY 1987	FY 1986
TOTAL	B/	\$131,365	\$132,219	\$138,307	\$136,297	\$150,855	\$144,672	\$139,343	\$151,353	\$156,508	\$158,829
Army		29,258	29,336	31,295	30,889	36,890	33,333	31,979	32,846	36,800	37,512
Navy		41,200	39,418	41,561	43,156	45,846	46,945	47,831	55,843	54,374	49,630
Air Force		38,463	41,949	42,708	40,523	48,214	46,902	43,915	46,633	47,305	48,852
Defense Logistics Agency		8,755	9,623	8,490	8,490	13,331	11,120	10,923	11,166	11,229	16,547
Civil Functions		2,817	2,717	2,560	2,818	2,332	2,495	2,122	2,495	1,981	1,711
Other Defense Agencies		9,873	10,411	10,411	10,421	4,241	4,250	3,200	2,656	4,220	4,578
INTERAGENCY/FMS		12,332	11,098	12,864	9,577	11,948	9,964	9,579	8,919	8,809	9,884
Army		2,392	2,995	4,932	2,856	4,193	2,281	1,679	1,789	1,900	2,523
Navy		2,644	2,174	2,497	2,722	3,033	2,948	3,416	3,193	3,546	2,841
Air Force		6,777	5,529	5,096	3,669	4,341	4,378	4,147	3,493	2,729	3,772
Defense Logistics Agency		288	252	196	169	196	134	218	251	326	375
Civil Functions		56	61	59	56	66	64	41	72	73	77
Other Defense Agencies		175	86	84	105	119	159	79	121	236	295
FOR WORK OUTSIDE U. S. C/		5,645	5,602	5,826	5,941	9,178	7,149	6,381	8,149	8,863	9,081
Army		1,735	1,554	1,834	1,820	2,253	2,280	2,331	3,082	3,423	3,113
Navy		1,203	1,173	1,075	1,332	2,371	1,442	1,287	1,455	1,403	1,404
Air Force		1,478	1,523	1,169	1,707	1,948	1,705	1,213	1,924	2,367	1,894
Defense Logistics Agency		999	1,291	1,546	933	2,333	1,510	1,412	1,583	1,571	2,578
Civil Functions		3	11	10	14	8	10	1	20	16	4
Other Defense Agencies		227	153	131	135	265	142	138	86	84	87
EDUCATIONAL + NONPROFIT INSTITUTIONS		3,291	3,315	3,444	3,438	3,546	3,530	3,272	3,469	3,495	3,368
Army		922	897	759	698	634	443	423	440	474	437
Navy		1,062	1,093	866	837	831	837	952	1,142	1,081	1,152
Air Force		1,014	1,045	1,463	1,426	1,576	1,781	1,605	1,514	1,595	1,450
Defense Logistics Agency		107	107	105	109	195	110	115	89	100	90
Civil Functions		32	24	27	23	24	26	19	21	33	41
Other Defense Agencies		155	149	344	316	387	332	159	142	212	198
BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)		110,033	112,013	116,007	117,151	125,878	123,821	120,003	130,815	135,340	136,497
Army		24,155	23,715	23,614	25,330	29,612	28,127	27,442	27,534	31,003	31,439
Navy		36,288	34,977	37,241	38,235	39,610	41,717	42,176	50,504	48,944	44,232
Air Force		30,193	33,948	34,980	33,721	40,349	39,039	36,949	39,601	40,615	41,737
Defense Logistics Agency		3,350	7,972	7,923	7,277	10,606	9,303	9,177	9,244	9,232	13,503
Civil Functions		2,721	2,614	2,458	2,723	2,233	2,018	1,434	2,035	1,859	1,588
Other Defense Agencies		9,315	8,787	9,792	9,865	3,469	3,616	2,824	2,347	3,587	3,997
SMALL BUSINESS FIRMS		25,274	24,805	24,872	23,989	25,936	23,956	22,772	25,229	26,524	26,914
Army		6,552	6,403	6,423	6,131	6,717	5,71	5,137	6,462	7,522	7,628
Navy		7,590	7,195	7,162	7,120	7,876	7,173	7,658	8,157	7,745	7,421
Air Force		5,301	5,169	5,206	4,655	5,343	5,170	4,583	5,169	5,361	4,869
Defense Logistics Agency		3,369	3,518	3,556	2,951	4,393	3,913	4,219	3,690	4,162	5,445
Civil Functions		1,057	1,080	1,009	1,043	983	831	682	979	1,050	824
Other Defense Agencies		1,355	1,442	1,516	1,569	583	607	453	472	784	627
SMALL BUSINESS PERCENT OF BUSINESS FIRMS		23.0 %	22.1 %	21.4 %	20.5 %	20.5 %	19.3 %	19.0 %	19.3 %	19.7 %	19.7 %
Army		27.5	27.0	27.2	24.2	22.7	20.5	18.7	23.5	24.3	24.3
Navy		20.9	20.6	19.2	20.0	19.9	18.4	18.3	16.3	15.8	16.8
Air Force		17.6	15.2	15.2	13.8	13.2	12.4	13.1	13.2	11.7	11.7
Defense Logistics Agency		44.9	44.1	44.9	40.5	41.3	42.1	46.0	43.2	45.1	40.3
Civil Functions		38.9	41.3	37.0	38.3	41.9	40.7	47.6	58.2	56.5	58.2
Other Defense Agencies		14.7	16.4	15.5	15.9	19.7	16.8	15.0	20.1	21.3	15.7

A/ For definitions and coverage, see notes on coverage.

B/ Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.

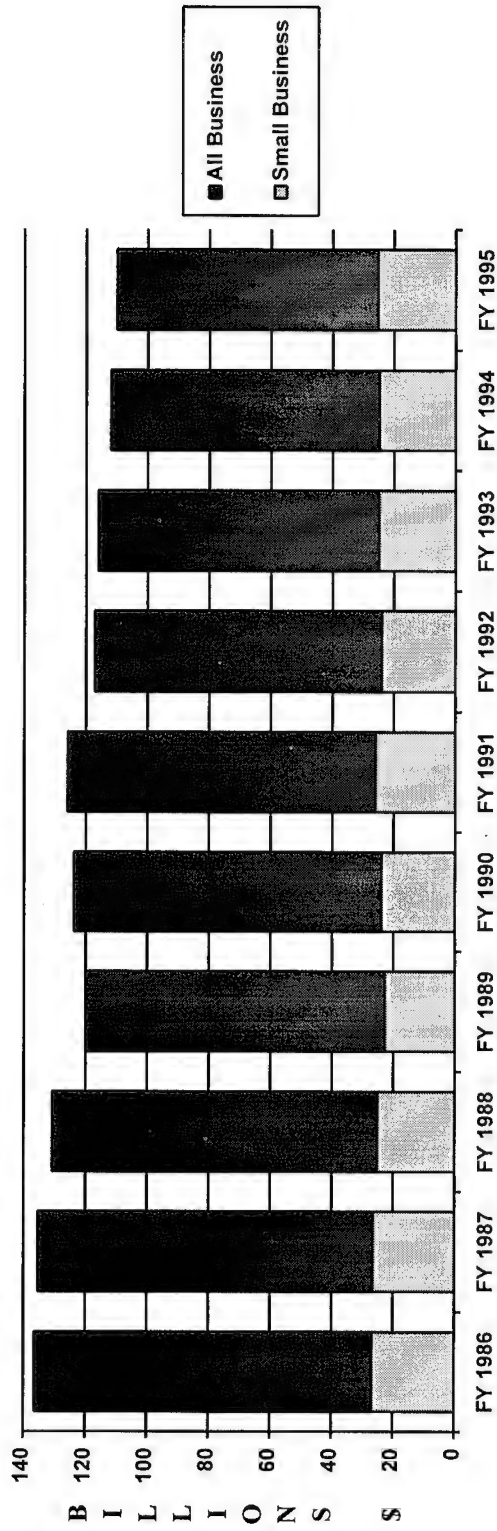
C/ Includes foreign firms for performance in U.S.

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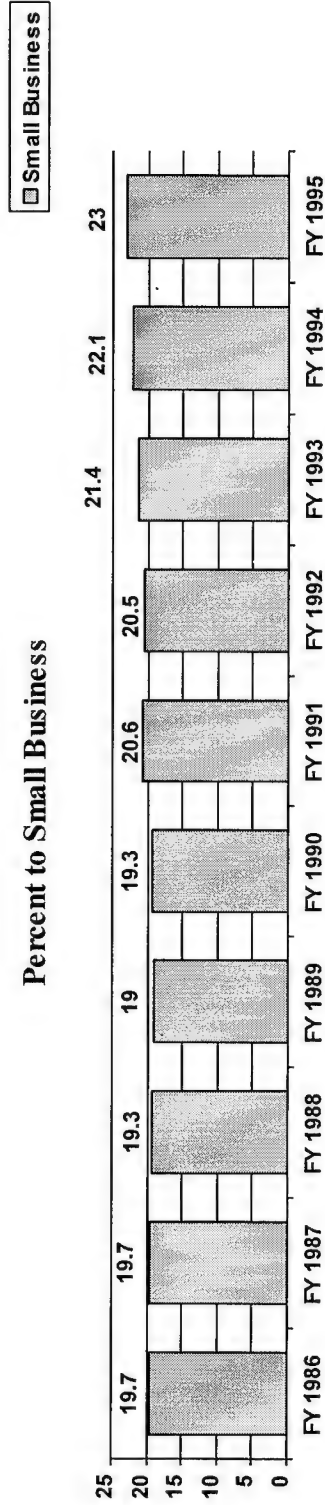
Chart II

Net Value of DoD Prime Contract Awards to Small Businesses, to All Businesses, and Percent Distribution to Small Businesses: FY 1986 - 1995

Net Value of Awards



Percent to Small Business



AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States, by procurement program, are shown in Table 5, page 17, for FY 1995 and FY 1994, and in Table 6, page 21, for FY 1986 through FY 1995. Table 6a, page 23, provides data on awards, by procurement program, according to the Defense Component making the awards, for FY 1986 through FY 1995.

Total DoD procurement from U.S. businesses for work performed in the United States during FY 1995 totaled \$110,033 million; \$1,980 million (1.8 percent) less than FY 1994. A comparison of FY 1995 totals shows a decrease in the Major Hard Goods Category, with an increase in Services and All Other Categories.

The largest decreases in the procurement programs were in Airframes and Related Assemblies and Spares, \$5,162 million; Missile and Space Systems, \$1,040 million; and Petroleum, \$774 million. The programs with the largest increases were Ships, \$2,269 million; All Other Supplies and Equipment, \$1,675 million; and Services, \$925 million.

Chart III, page 19, shows awards to all businesses and percentage distribution to small businesses, by procurement program, for FY 1995 and FY 1994.

TABLE 5
Dod Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1995 - FY 1994 ^{A/}

(AMOUNTS IN THOUSANDS)

PROCUREMENT PROGRAM	October 1994 - September 1995				October 1993 - September 1994					
	T O T A L		S M A L L B U S I N E S S		T O T A L		S M A L L B U S I N E S S			
	Amount (1)	% (2)	Amount (3)	% (4)	B/ (5)	Amount (1)	% (2)	Amount (3)	% (4)	B/ (5)
TOTAL /C	\$131,364,903					\$132,219,300				
INTERAGENCY/FMS	12,332,208					11,097,605				
FOR WORK OUTSIDE U. S. D/	5,644,982					5,602,092				
EDUCATIONAL + NON-PROFIT INSTITUTIONS	3,291,404					3,315,355				
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	110,032,612	100.0	\$25,274,222	100.0	23.0	112,013,450	100.0	\$24,805,355	100.0	22.1
MAJOR HARD GOODS (SUB-TOTAL)	56,016,319	50.9	4,948,453	19.6	8.8	59,242,008	52.9	4,627,359	18.7	7.8
AIRCRAFT (SUB-TOTAL)	18,783,404	17.1	895,753	3.5	4.8	23,497,249	21.0	880,059	3.6	3.8
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	12,452,484	11.3	311,710	1.2	2.5	17,514,902	15.7	345,700	1.4	2.0
AIRCRAFT ENGINES AND RELATED SPARES	2,886,180	2.6	144,953	0.6	5.0	2,729,246	2.4	130,577	0.5	4.8
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	3,444,740	3.1	439,090	1.7	12.8	3,153,101	2.8	403,782	1.6	12.8
MISSILE AND SPACE SYSTEMS	10,551,238	9.6	759,092	3.0	7.2	11,591,323	10.4	761,273	3.1	6.6
SHIPS	9,105,634	8.3	804,967	3.2	8.8	6,836,228	6.1	678,043	2.7	9.9
TANK-AUTOMOTIVE (SUB-TOTAL)	2,070,787	1.9	311,307	1.2	15.0	2,383,673	2.1	290,855	1.2	12.2
COMBAT VEHICLES	1,130,174	1.0	115,004	0.5	10.2	1,401,648	1.3	114,615	0.5	8.2
NON-COMBAT VEHICLES	940,614	0.9	196,304	0.8	20.9	982,025	0.9	176,240	0.7	18.0
WEAPONS	1,368,214	1.2	147,635	0.6	10.8	1,024,736	0.9	147,688	0.6	14.4
AMMUNITION	1,833,223	1.7	189,022	0.8	10.3	1,467,799	1.3	144,345	0.6	9.8
ELECTRONICS AND COMMUNICATION EQUIPMENT	12,303,818	11.2	1,840,677	7.3	15.0	12,441,000	11.1	1,725,097	7.0	13.9
SERVICES	18,588,503	16.9	5,275,832	20.9	28.4	17,663,185	15.8	4,701,959	19.0	26.6
ALL OTHER (SUB-TOTAL)	35,427,790	32.2	15,049,937	59.6	42.5	35,108,257	31.3	15,476,036	62.4	44.1
SUBSISTENCE	1,837,109	1.7	401,095	1.6	21.8	1,513,081	1.4	428,085	1.7	28.3
TEXTILES, CLOTHING AND EQUIPAGE	707,259	0.6	390,733	1.6	55.3	568,721	0.5	393,379	1.6	69.2
FUELS + LUBRICANTS (SUB-TOTAL)	2,593,892	2.4	730,912	2.9	28.2	3,374,005	3.0	1,024,691	4.1	30.4
PETROLEUM	2,394,392	2.2	658,856	2.6	27.5	3,168,372	2.8	919,438	3.7	29.0
OTHER FUELS + LUBRICANTS	187,429	0.2	64,130	0.3	34.2	191,039	0.2	90,799	0.4	47.5
SEPARATELY PROCURED CONTAINERS, HANDLING EQUIP.	12,071	*	7,926	*	65.7	14,594	*	14,454	0.1	99.0
MISCELLANEOUS HARD GOODS (SUB-TOTAL)	7,936,844	7.2	2,409,382	9.5	30.4	6,329,272	5.7	2,153,722	8.7	34.0
BUILDING SUPPLIES	40,513	*	18,595	0.1	45.9	46,559	*	38,032	0.2	81.7
TRANSPORTATION EQUIPMENT	601	*	601	*	100.0	360	*	360	*	100.0
PRODUCTION EQUIPMENT	166,392	0.2	53,255	0.2	32.0	160,880	0.1	52,954	0.2	32.9
CONSTRUCTION EQUIPMENT	17,624	*	11,656	0.1	66.1	36,446	*	16,302	0.1	44.7
MEDICAL + DENTAL SUPPLIES + EQUIPMENT	233,933	0.2	60,763	0.2	26.0	273,106	0.2	36,206	0.2	13.3
PHOTOGRAPHIC EQUIPMENT	19,548	*	10,781	*	55.2	32,098	*	14,269	0.1	44.5
SUPPLIES	33,134	*	18,876	0.1	57.0	29,490	*	25,303	0.1	85.8
MATERIALS HANDLING EQUIPMENT										
ALL OTHER SUPPLIES + EQUIPMENT	7,425,099	6.8	2,234,855	8.8	30.1	5,750,332	5.1	1,970,295	7.9	34.3
CONSTRUCTION	10,856,606	9.9	4,824,954	19.1	44.4	11,577,252	10.3	5,124,832	20.7	44.3
ALL ACTIONS OF \$25,000 OR LESS	11,496,080	10.5	6,292,863	24.9	54.7	11,745,927	10.5	6,351,327	25.6	54.1

^{A/} For definitions and coverage, see notes on coverage.
^{B/} Percentage of small business firms (column 3) to all business firms for work in the U.S. (column 1).
^{C/} Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.
^{D/} Includes foreign firms for performance in U.S.
 * Less than 0.05 percent.

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Chart III

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses,
by Procurement Program: FY 1995 and FY 1994

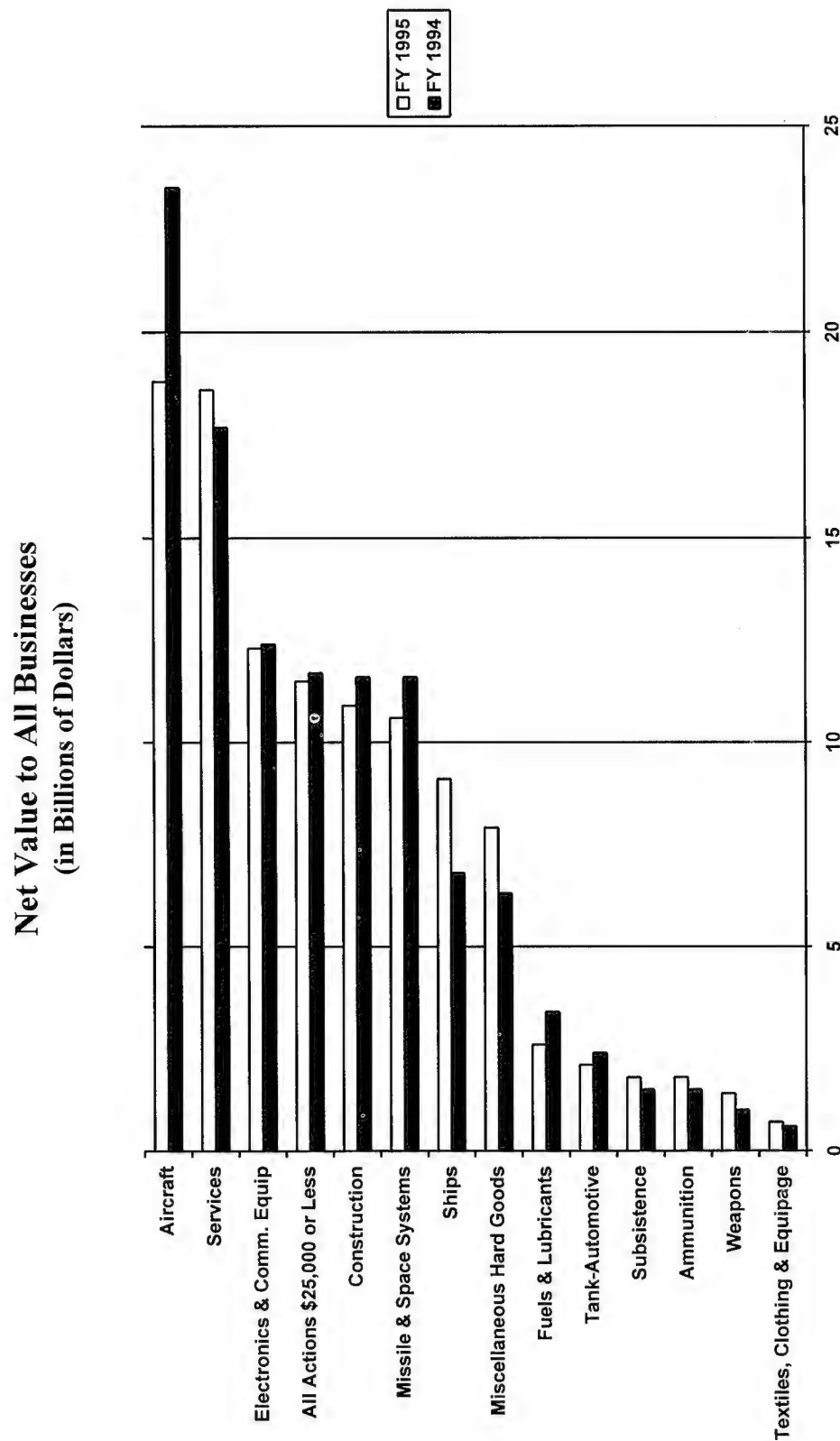


Chart III (concluded)

Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses,
by Procurement Program: FY 1994 and FY 1995

Percent to Small Businesses

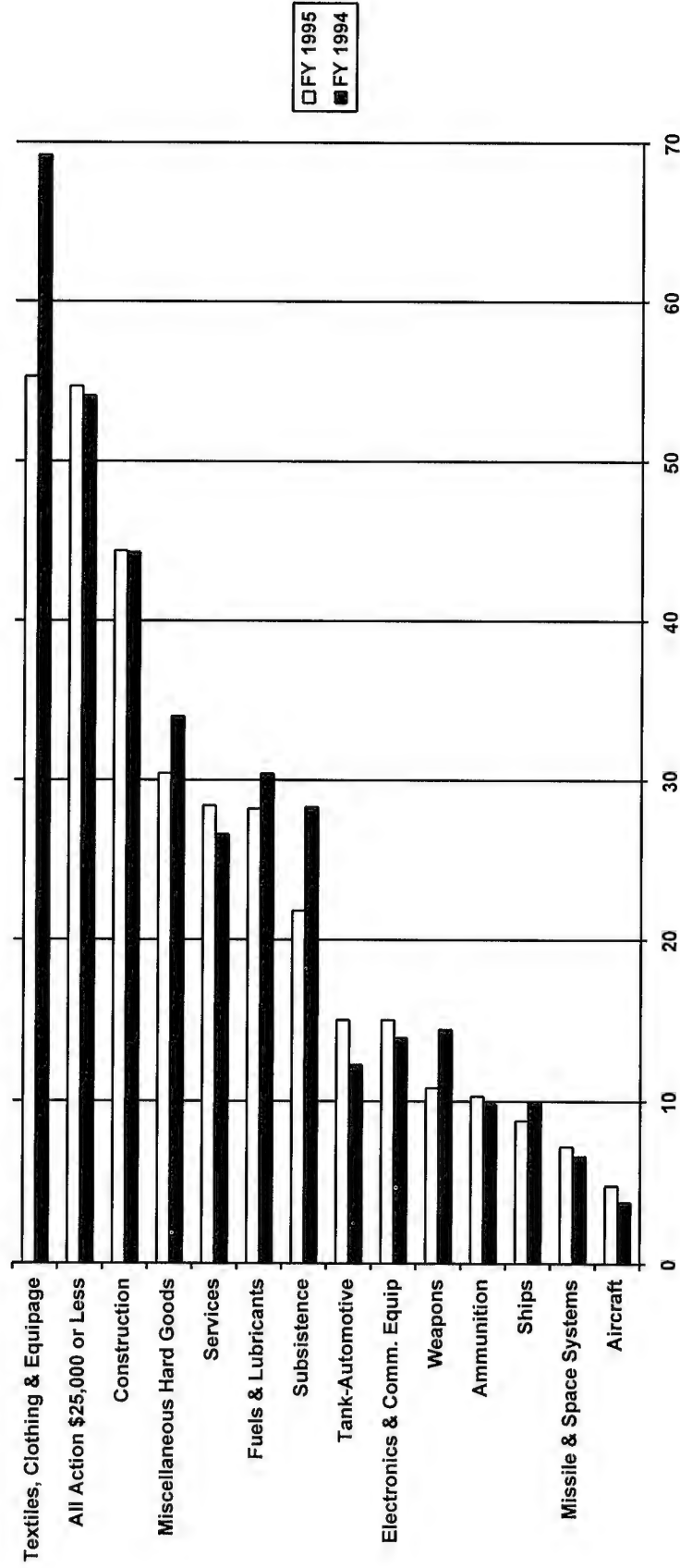


TABLE 6
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1995 - FY 1991 ^{A/}

PROCUREMENT PROGRAM	NET VALUE (\$000)					PERCENT				
	FY 1995	FY 1994	FY 1993	FY 1992	FY 1991	FY '95	FY '94	FY '93	FY '92	FY '91
TOTAL B/	\$131,364,903	\$132,219,300	\$138,307,134	\$136,296,711	\$150,855,269					
INTERAGENCY/FMS	12,332,208	11,097,605	12,863,802	9,576,847	11,947,932					
FOR WORK OUTSIDE THE U.S. C/	5,644,982	5,602,092	5,826,463	5,941,341	9,178,174					
EDUCATIONAL AND NONPROFIT INSTITUTIONS	3,291,404	3,315,355	3,443,799	3,438,236	3,645,617					
BUSINESS FIRMS FOR WORK IN THE U.S.										
BUSINESS FIRMS TOTAL	110,032,612	112,013,450	116,007,150	117,150,787	125,878,379	100.0	100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)	56,016,319	59,242,008	64,545,052	67,052,198	74,127,414	50.9	52.9	55.6	57.2	58.9
Aircraft	18,783,404	23,497,249	22,951,997	24,069,254	23,637,167	17.1	21.0	19.8	20.5	18.8
Missile and Space Systems	10,551,238	11,591,323	12,133,067	13,102,239	16,351,898	9.6	10.3	10.5	11.2	13.0
Ships	9,105,634	6,836,228	9,006,798	8,255,915	9,313,719	8.3	6.1	7.8	7.0	7.4
Tank-Automotive	2,070,787	2,383,673	2,354,113	2,724,878	4,322,993	1.9	2.0	2.0	2.3	3.4
Weapons	1,368,214	1,024,736	1,210,560	1,418,550	1,717,428	1.2	0.9	1.0	1.2	1.4
Ammunition	1,833,223	1,457,799	2,676,436	3,245,950	3,564,703	1.7	1.3	2.3	2.8	2.8
Electronics and Communications Equip.	12,303,818	12,441,000	14,212,080	14,235,413	15,219,506	11.2	11.1	12.3	12.2	12.1
SERVICES	18,588,503	17,663,185	17,514,588	17,330,305	16,937,287	16.9	15.8	15.1	14.8	13.5
ALL OTHER (SUBTOTAL)	35,427,790	35,108,257	33,947,511	32,768,284	34,813,678	32.2	31.3	29.3	28.0	27.7
Subsistence	1,837,109	1,513,681	1,741,204	1,497,948	2,243,209	1.7	1.4	1.5	1.3	1.8
Textiles, Clothing, and Equipage	2,077,259	1,568,721	1,573,910	1,666,719	1,332,714	0.6	0.5	0.5	0.6	1.1
Fuels and Lubricants	2,593,892	3,324,065	3,203,700	2,787,897	3,680,514	2.4	3.0	2.8	2.4	2.9
Miscellaneous Hard Goods	10,856,606	6,329,572	7,500,406	7,441,649	7,620,672	7.2	5.7	6.5	6.4	6.1
Construction	11,577,652	11,577,652	8,790,497	8,250,531	8,586,177	9.9	10.3	7.6	7.0	6.8
All Actions of \$25,000 or Less	11,496,080	11,745,927	12,137,794	12,163,540	11,350,392	10.4	10.5	10.5	10.4	9.0
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.										
SMALL BUSINESS TOTAL	25,274,222	24,805,355	24,871,687	23,988,906	25,936,484	23.0	22.1	21.4	20.5	20.6
MAJOR HARD GOODS (SUBTOTAL)	4,948,453	4,627,359	5,257,649	5,417,521	5,788,734	8.8	7.8	8.1	8.1	7.8
Aircraft	895,753	880,059	931,255	832,537	1,144,071	4.8	3.7	4.1	3.5	4.8
Missile and Space Systems	759,092	761,273	773,104	792,500	687,450	7.2	6.6	6.4	6.0	4.2
Ships	804,967	678,043	914,784	1,069,973	1,143,097	8.8	9.9	10.2	13.0	12.3
Tank-Automotive	311,307	290,855	344,194	427,519	602,807	15.0	12.2	14.6	15.7	13.9
Weapons	147,635	147,688	165,047	185,731	204,319	10.8	14.4	13.6	13.1	11.9
Ammunition	189,022	144,345	341,837	386,706	301,724	10.3	9.8	12.8	11.9	8.5
Electronics and Communications Equip.	1,840,677	1,725,097	1,787,427	1,722,555	1,705,266	15.0	13.9	12.6	12.1	11.2
SERVICES	5,275,832	4,701,959	4,709,237	4,419,784	4,333,665	28.4	26.6	26.9	25.5	25.6
ALL OTHER (SUBTOTAL)	15,049,937	15,476,036	14,904,801	14,151,600	15,814,085	42.5	44.1	43.9	43.2	45.4
Subsistence	401,095	428,085	464,125	415,161	1,059,874	21.8	28.3	26.7	27.7	47.2
Textiles, Clothing, and Equipage	390,733	392,379	342,344	322,796	712,912	55.2	69.2	59.7	51.5	53.5
Fuels and Lubricants	2,409,382	1,024,591	1,157,698	835,273	911,056	28.2	30.4	36.1	30.2	24.8
Miscellaneous Hard Goods	4,824,854	5,124,832	4,315,403	2,001,955	2,155,036	30.4	34.0	28.4	26.9	28.3
Construction	6,292,863	6,355,327	6,496,322	6,414,889	6,619,850	44.4	44.3	49.1	50.3	53.8
All Actions of \$25,000 or Less					6,355,357	54.7	54.1	53.5	52.7	56.0

A/ For definitions and coverage, see notes on coverage.

B/ Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table

C/ Includes foreign concerns with performance in U.S.

Prepared By: Washington Headquarters Services
 Directorate for Information Operations and Reports

TABLE 6 (concluded)
DoD Prime Contract Awards to All Businesses and to Small Businesses,
by Procurement Program: FY 1990 - FY 1986 ^{a/}

PROCUREMENT PROGRAM	NET VALUE (\$000)						PERCENT			
	FY 1990	FY 1989	FY 1988	FY 1987	FY 1986		FY '90	FY '89	FY '88	FY '87
TOTAL	\$144,672,473	\$139,343,457	\$151,352,713	\$156,507,586	\$158,829,340					
INTERAGENCY/FMS	9,964,253	9,579,291	8,919,370	8,808,963	9,883,818					
FOR WORK OUTSIDE THE U.S. C/	7,149,132	6,380,922	8,149,175	8,863,365	9,080,746					
EDUCATIONAL AND NONPROFIT INSTITUTIONS	3,529,523	3,272,473	3,469,352	3,494,958	3,367,718					
BUSINESS FIRMS FOR WORK IN THE U.S.										
BUSINESS FIRMS TOTAL	123,820,831	120,002,855	130,814,816	135,340,300	136,497,058		100.0	100.0	100.0	100.0
MAJOR HARD GOODS (SUBTOTAL)	79,120,269	79,917,592	85,856,513	93,015,159	92,822,136		63.9	66.6	65.6	68.0
Aircraft	23,994,463	24,325,694	24,978,326	27,683,991	24,267,321		19.4	20.2	19.1	20.5
Missile and Space Systems	17,136,849	18,735,096	19,693,980	19,781,484	19,355,707		13.8	15.6	15.1	14.6
Ships	10,303,581	9,596,142	13,716,230	11,474,728	9,432,821		8.3	8.0	10.5	8.5
Tank-Automotive	3,322,970	3,821,233	3,927,925	4,563,652	5,248,926		2.7	3.2	3.0	3.6
Weapons	1,842,130	1,842,130	1,667,409	2,008,819	2,304,203		1.5	1.3	1.3	1.6
Ammunition	4,032,453	3,900,238	4,119,364	4,558,183	4,483,965		3.3	3.3	3.1	3.4
Electronics and Communications Equip.	18,487,923	18,120,548	17,753,289	22,567,471	19,743,183		14.9	15.1	13.6	16.7
SERVICES	14,637,670	11,708,407	12,029,739	11,044,330	10,447,432		11.8	9.8	9.2	8.2
ALL OTHER (SUBTOTAL)	30,082,892	28,376,856	32,928,564	31,280,811	33,227,490		24.3	23.6	25.2	23.1
Subsistence	1,905,594	1,265,301	1,259,007	1,178,445	1,261,358		1.3	1.1	1.0	0.9
Textiles, Clothing, and Equipage	7,744,357	859,577	1,150,449	985,534	1,057,914		0.6	0.7	0.9	0.7
Fuels and Lubricants	3,771,388	3,475,105	3,282,185	3,037,834	7,235,691		3.0	2.9	2.5	2.2
Miscellaneous Hard Goods	6,056,460	6,995,804	7,745,382	6,020,944	5,547,986		5.7	5.8	5.9	4.4
Construction	5,757,232	7,435,552	8,066,574	8,895,666	7,632,728		4.6	6.2	6.2	5.6
All Actions of \$25,000 or Less	11,127,661	8,345,517	11,414,967	11,162,388	10,491,813		9.0	7.0	8.7	7.7
PERCENT OF TOTAL										
SMALL BUSINESS FIRMS FOR WORK IN THE U.S.										
SMALL BUSINESS FIRMS TOTAL	23,955,745	22,771,551	25,228,786	26,624,157	26,914,262		19.3	19.0	19.3	19.7
MAJOR HARD GOODS (SUBTOTAL)	6,102,841	5,688,817	5,854,002	7,145,431	7,481,432		7.7	7.1	6.8	7.7
Aircraft	1,082,380	1,110,770	1,119,120	1,310,050	1,354,528		4.5	4.9	4.5	4.7
Missile and Space Systems	1,675,514	702,396	1,659,297	1,768,294	1,651,708		3.9	3.7	3.3	3.9
Ships	1,588,597	1,359,858	1,199,631	1,475,831	1,408,882		15.4	14.2	8.7	12.9
Tank-Automotive	4,465,825	213,145	334,365	710,458	78,849		14.0	9.4	10.0	14.6
Weapons	239,634	371,579	236,879	330,158	343,008		13.0	14.0	14.1	15.7
Ammunition	371,300	301,678	432,887	439,078	617,803		9.2	7.7	10.0	9.6
Electronics and Communications Equip.	1,679,391	1,643,575	1,833,023	2,111,533	2,241,654		9.1	9.1	10.3	11.4
SERVICES	4,202,934	3,461,160	3,770,752	3,465,657	2,908,988		28.7	29.6	31.3	27.8
ALL OTHER (SUBTOTAL)	13,649,970	13,621,574	15,604,032	16,013,059	15,523,842		45.4	48.0	47.4	51.2
Subsistence	891,257	543,149	500,215	411,720	498,925		43.1	42.9	39.7	39.6
Textiles, Clothing, and Equipage	456,357	606,514	880,045	740,599	890,877		66.6	70.6	76.5	75.1
Fuels and Lubricants	1,033,014	1,152,910	670,684	857,598	1,899,118		27.9	33.2	20.4	28.2
Miscellaneous Hard Goods	2,087,270	1,970,878	2,214,365	2,342,794	2,403,778		29.6	28.2	28.6	28.9
Construction	3,122,523	4,666,353	5,043,326	5,536,190	5,083,109		54.2	62.8	62.5	62.8
All Actions of \$25,000 or Less	6,199,539	4,581,670	6,295,397	6,124,158	5,748,035		55.7	56.1	55.2	54.9

Note: Refer to first page of this table for footnotes.

TABLE 6a
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1995 - FY 1994 A/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1995							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$110,032,612	\$24,155,177	\$36,287,879	\$30,193,368	\$7,359,979	\$2,720,941	\$9,315,269
MAJOR HARD GOODS (SUBTOTAL)	56,016,319	12,669,752	22,614,863	19,492,411	604,565	44,007	590,721
Aircraft	18,783,404	2,072,878	5,336,025	10,096,400	271,194	1,190	5,717
Missile and Space Systems	10,531,328	3,233,979	2,923,999	4,388,246	4,621	95	299
Ships	9,105,534	1,151,531	9,016,162	140,163	54,969	16,856	79
Tank-Automotive	2,070,787	1,813,586	57,018	193,973	57,881	150	1,889
Weapons	1,368,214	583,821	617,369	153,973	12,970	0	81
Ammunition	1,833,223	1,488,687	147,125	197,412	0	0	0
Electronics and Communications Equip.	12,303,818	3,460,170	3,516,700	4,515,745	202,830	25,715	582,657
SERVICES	18,588,503	4,912,684	6,001,518	3,824,217	152,817	497,585	3,189,682
ALL OTHER (SUBTOTAL)	35,427,790	6,572,741	7,671,498	6,876,740	6,592,598	2,179,348	5,534,865
Subsistence	1,837,109	15,756	8,463	85	690,738	0	1,121,068
Textiles, Clothing, and Equipage	74,933	4,686	12,086	10,084	616,906	603	48
Fuels and Lubricants	2,593,892	2,568	12,086	12,050	2,566,594	566	29
Miscellaneous Hard Goods	7,936,844	828,427	1,910,110	3,511,183	739,104	168,938	779,083
Construction	10,856,606	4,034,137	3,303,163	1,751,616	11,575	1,735,038	21,077
All Actions of \$25,000 or Less	11,496,080	1,615,920	2,432,992	1,591,721	1,967,681	274,204	3,613,561
FISCAL YEAR 1994							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$112,013,450	\$23,715,470	\$34,976,561	\$33,947,653	\$7,972,247	\$2,614,310	\$8,787,208
MAJOR HARD GOODS (SUBTOTAL)	59,242,008	11,756,880	21,679,925	24,344,249	509,293	44,188	907,473
Aircraft	23,497,249	1,862,413	6,952,201	14,483,901	189,949	0	8,785
Missile and Space Systems	11,591,323	3,061,836	3,628,431	4,895,613	4,938	0	506
Ships	6,836,328	2,12,576	6,755,185	3,752	47,826	16,107	782
Tank-Automotive	2,383,572	2,432,026	69,677	102,334	68,914	177	545
Weapons	1,064,738	490,189	382,492	14,158	7,787	0	90
Ammunition	1,467,799	1,117,197	144,603	205,813	7,125	0	0
Electronics and Communications Equip.	12,441,000	3,070,643	3,747,336	4,508,608	189,744	27,905	896,764
SERVICES	17,663,185	4,914,891	5,354,598	4,092,913	191,776	413,528	2,695,480
ALL OTHER (SUBTOTAL)	35,108,257	7,043,699	7,942,039	5,510,491	7,271,178	2,456,595	5,184,255
Subsistence	1,513,081	17,018	12,665	46	850,333	0	633,019
Textiles, Clothing, and Equipage	568,721	44,217	15,317	26,095	482,901	152	37
Fuels and Lubricants	3,374,005	5,646	20,587	7,840	3,339,934	0	0
Miscellaneous Hard Goods	6,329,272	827,358	1,782,920	2,251,275	806,008	126,471	535,239
Construction	11,577,252	4,466,359	3,861,544	1,486,694	14,084	1,727,330	21,241
All Actions of \$25,000 or Less	11,745,927	1,683,098	2,249,007	1,738,541	1,777,919	1,302,644	3,994,719

A/ For definitions and coverage, see notes on coverage.
B/ Excludes foreign concerns with performance in U.S.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1993 - FY 1992 ^{A/}

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1993							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$116,007,150	\$23,614,026	\$37,241,099	\$34,979,675	\$7,922,547	\$2,457,709	\$9,792,095
MAJOR HARD GOODS (SUBTOTAL)	64,545,052	13,389,464	25,556,043	24,588,187	454,647	41,583	415,128
Aircraft	22,951,997	2,054,809	7,920,355	12,863,796	113,067	0	30-
Missile and Space Systems	12,133,067	3,493,855	3,300,212	5,331,682	3,715	177	3,427
Ships	9,006,798	13,144	8,925,149	113,747	52,521	12,237	0
Tank-Automotive	2,354,113	2,093,909	596,259	113,318	75,237	390	0
Weapons	1,210,560	495,236	559,503	180,837	3,567	0	557
Ammunition	2,576,436	1,825,038	277,838	578,443	50	0	86
Electronics and Communications Equip.	14,212,080	3,412,432	4,536,927	5,616,364	206,491	28,778	411,087
SERVICES	17,514,588	4,157,966	5,204,708	3,633,456	207,671	483,993	3,826,794
ALL OTHER (SUBTOTAL)	33,947,511	6,066,596	6,480,347	6,658,032	7,260,229	1,932,133	5,550,173
Subsistence	1,741,204	16,726	12,680	0	982,323	0	729,475
Textiles, Clothing, and Equipage	573,910	24,867	4,393	14,342	530,260	48	0
Fuels and Lubricants	3,203,700	8,314	23,212	11,140	3,160,184	145	705
Miscellaneous Hard Goods	8,511,633	981,633	1,622,757	3,342,333	886,218	100,393	567,072
Construction	7,790,497	3,279,047	2,414,928	1,506,222	18,378	1,557,337	14,587
All Actions of \$25,000 or Less	12,137,794	1,756,009	2,402,378	1,783,955	1,682,866	274,210	4,238,335
FISCAL YEAR 1992							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$117,150,787	\$25,329,791	\$38,235,214	\$33,721,042	\$7,276,938	\$2,722,541	\$9,855,261
MAJOR HARD GOODS (SUBTOTAL)	67,052,198	15,759,487	26,324,882	24,060,568	482,987	54,206	370,067
Aircraft	24,069,254	2,860,762	7,268,361	13,797,218	141,634	973	307
Missile and Space Systems	13,102,239	3,765,675	4,715,925	4,606,526	4,780	0	9,333
Ships	8,255,915	22,604	8,154,983	914	51,263	25,514	538
Tank-Automotive	2,724,878	2,458,191	48,307	147,188	70,724	119	348
Weapons	1,418,550	792,078	459,010	162,947	4,478	0	37
Ammunition	3,245,950	2,764,969	163,975	316,583	2,285	0	138
Electronics and Communications Equip.	14,235,413	3,095,208	5,514,322	5,029,193	209,823	27,600	359,266
SERVICES	17,330,305	3,942,837	5,197,369	3,618,489	153,805	417,583	4,000,221
ALL OTHER (SUBTOTAL)	32,768,284	5,627,467	6,712,962	6,041,986	6,640,145	2,250,751	5,494,972
Subsistence	1,497,948	21,515	13,761	3,306	831,255	0	628,111
Textiles, Clothing, and Equipage	646,719	111,075	12,990	993	521,534	126	9,333
Fuels and Lubricants	7,467,897	21,674	12,032	10,266	2,723,151	774	0
Miscellaneous Hard Goods	8,250,531	1,069,841	1,644,289	3,048,103	1,050,117	156,161	473,137
Construction	12,163,540	2,723,456	2,472,934	1,159,842	21,999	1,851,947	20,352
All Actions of \$25,000 or Less	12,163,540	1,679,905	2,556,956	1,819,476	1,492,088	241,743	4,373,372

Note: Refer to first page of this table for footnotes.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1991 - FY 1990 R/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1991							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$125,878,379	\$29,611,843	\$39,609,593	\$40,348,615	\$10,606,024	\$2,232,969	\$3,469,335
MAJOR HARD GOODS (SUBTOTAL)	74,127,414	18,221,687	27,504,046	27,312,315	721,053	48,260	320,052
Aircraft	23,637,167	3,002,400	6,610,974	13,800,630	221,505	1,332	326
Missile and Space Systems	16,351,898	4,241,630	4,927,470	7,168,130	95,701	0	4,967
Ships	9,313,719	18,212	9,183,830	5,696	90,892	14,938	181
Tank-Automotive	4,322,993	4,073,012	49,870	105,435	94,414	262	0
Weapons	1,717,428	809,755	887,598	205,920	12,658	0	1,497
Ammunition	3,564,703	527,349	527,349	101,694	14,855	0	0
Electronics and Communications Equip.	15,219,506	3,155,873	5,516,955	5,924,811	277,058	31,728	313,081
SERVICES	16,937,287	3,868,850	5,101,958	4,907,696	115,230	320,810	2,618,743
ALL OTHER (SUBTOTAL)	34,813,678	7,521,306	7,003,589	8,128,603	9,765,741	1,863,899	530,540
Subsistence	2,243,209	129,461	52,892	71,021	1,989,835	0	0
Textiles, Clothing, and Equipage	1,332,714	161,819	21,169	21,468	1,127,546	712	0
Fuels and Lubricants	3,680,514	8,592	24,543	11,122	3,635,462	212	673
Miscellaneous Hard Goods	7,520,672	1,235,889	1,535,277	2,978,784	1,425,187	101,594	353,951
Construction	8,586,177	2,591,580	2,716,943	2,743,749	27,264	1,492,268	13,393
All Actions of \$25,000 or Less	11,350,392	3,004,095	2,652,765	3,702,459	1,556,447	288,143	162,523
FISCAL YEAR 1990							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$123,820,831	\$28,168,596	\$41,719,587	\$39,038,697	\$9,303,034	\$2,018,306	\$3,572,611
MAJOR HARD GOODS (SUBTOTAL)	79,120,269	19,026,924	30,659,526	28,329,653	593,367	22,163	488,636
Aircraft	23,994,463	3,788,506	7,458,794	12,549,506	197,578	105	26-
Missile and Space Systems	17,135,849	3,784,674	4,954,980	8,383,419	7,498	0	6,278
Ships	10,303,581	3,114,925	10,208,878	130,250	58,856	11,826	0
Tank-Automotive	3,322,970	3,134,647	7,709	130,250	50,370	144	150-
Weapons	1,842,130	1,022,649	547,884	265,504	6,193	0	0
Ammunition	4,032,453	3,129,883	847,804	55,759	272,679	0	1,166-
Electronics and Communications Equip.	18,487,823	4,151,660	6,633,577	6,936,119	167,953	10,088	483,700
SERVICES	14,637,670	3,193,190	5,034,324	3,344,751	167,953	309,742	2,587,710
ALL OTHER (SUBTOTAL)	30,062,892	5,948,482	6,025,737	7,364,293	8,541,714	1,685,401	496,265
Subsistence	1,605,594	122,661	54,628	42,108	1,386,269	0	72-
Textiles, Clothing, and Equipage	744,857	13,574	13,574	45,510	657,592	286	607
Fuels and Lubricants	3,771,388	12,933	6,093	8,102	3,742,871	1,038	351
Miscellaneous Hard Goods	7,056,160	1,083,754	1,734,624	2,560,940	1,217,261	103,982	355,599
Construction	5,757,232	1,729,667	1,746,583	901,456	11,864	1,355,308	12,354
All Actions of \$25,000 or Less	11,127,561	2,972,119	2,470,235	3,806,177	1,525,857	225,787	127,426

Note: Refer to first page of this table for footnotes.

TABLE 6a (continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1989 - FY 1988 R/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1989							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$120,002,855	\$27,442,067	\$42,175,722	\$36,949,414	\$9,177,392	\$1,434,248	\$2,824,012
MAJOR HARD GOODS (SUBTOTAL)	79,917,592	19,529,244	31,562,078	27,833,633	592,937	23,226	376,474
Aircraft	24,225,694	3,077,892	8,428,859	12,529,613	189,372	0	42-
Missile and Space Systems	18,735,096	4,198,865	6,355,037	8,174,870	5,744	0	580
Ships	9,596,142	67,111	9,423,005	121,963	99,755	5,383	0
Tank-Automotive	3,821,283	3,637,902	10,211	121,963	50,893	66	198
Weapons	1,518,643	658,067	567,251	286,565	7,041	0	281-
Ammunition	3,900,238	2,885,726	948,366	66,060	86	0	0
Electronics and Communications Equip.	18,120,546	5,003,681	5,829,349	6,653,674	240,046	17,777	376,019
SERVICES	11,708,407	2,646,796	3,754,449	2,782,163	314,840	170,020	2,040,139
ALL OTHER (SUBTOTAL)	28,376,856	5,266,027	6,859,195	6,333,618	8,269,615	1,241,002	407,399
Subsistence	1,265,301	74,546	25,815	44,532	1,120,407	0	0
Textiles, Clothing, and Equipment	859,577	16,714	7,312	15,127	820,424	0	0
Fuels and Lubricants	3,475,105	77,967	3,878	9,964	3,382,076	609	671
Miscellaneous Hard Goods	6,995,804	1,003,824	1,618,954	2,845,284	1,145,960	78,138	305,814
Construction	7,435,552	2,616,592	2,849,501	1,069,560	20,573	1,069,869	9,457
All Actions of \$25,000 or Less	8,345,517	1,476,584	2,555,734	2,349,241	1,780,175	92,326	91,457
FISCAL YEAR 1988							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$130,814,816	\$27,534,472	\$50,053,675	\$39,600,915	\$9,243,680	\$2,034,804	\$2,347,270
MAJOR HARD GOODS (SUBTOTAL)	85,856,513	17,682,974	38,136,526	28,879,158	607,607	25,464	524,784
Aircraft	24,978,326	2,853,794	9,325,897	12,642,371	145,264	0	0
Missile and Space Systems	19,693,990	3,998,705	7,320,739	8,503,094	8,259	0	3,183
Ships	13,716,280	3,708,758	13,573,711	1,069	99,113	11,579	0
Tank-Automotive	3,321,925	3,788,864	12,481	86,355	39,647	549	29
Weapons	1,667,409	680,001	649,761	332,720	4,927	0	0
Ammunition	4,119,354	3,245,507	765,768	107,972	107	0	0
Electronics and Communications Equip.	17,753,289	3,125,345	6,578,169	7,205,577	309,290	13,336	521,572
SERVICES	12,029,739	2,786,069	4,193,941	3,096,806	165,291	247,898	1,539,734
ALL OTHER (SUBTOTAL)	32,928,564	7,065,429	7,723,208	7,624,951	8,470,782	1,761,442	282,752
Subsistence	1,259,007	86,375	53,120	38,767	1,080,745	0	0
Textiles, Clothing, and Equipment	1,150,449	41,025	14,386	37,815	1,057,188	0	35
Fuels and Lubricants	3,292,195	19,297	16,394	18,140	3,238,326	28	100,022
Miscellaneous Hard Goods	7,745,382	1,055,943	1,769,957	3,403,602	1,273,632	102,225	11,017
Construction	8,068,574	2,838,310	2,709,382	1,006,915	1,16,575	1,434,275	11,017
All Actions of \$25,000 or Less	11,414,967	2,934,479	3,159,969	3,119,711	1,806,216	224,914	171,678

Note: Refer to first page of this table for footnotes.

TABLE 6a (concluded)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1987 - FY 1986 A/

(AMOUNTS IN THOUSANDS)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
FISCAL YEAR 1987							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$135,340,300	\$31,003,105	\$48,943,978	\$40,614,762	\$9,232,111	\$1,859,034	\$3,687,310
MAJOR HARD GOODS (SUBTOTAL)	93,015,159	20,508,494	38,071,081	32,042,970	611,982	37,859	1,742,773
Aircraft	27,683,991	3,365,735	9,770,721	14,424,755	121,780	0	0
Missile and Space Systems	19,781,484	3,827,817	7,415,709	8,555,161	2,569	0	228
Ships	11,474,728	69,401	11,306,744	4,616	67,703	26,264	0
Tank-Automotive	4,853,662	4,674,628	38,175	72,882	67,162	888	227
Weapons	2,098,819	699,746	1,033,839	361,558	3,376	0	0
Ammunition	4,555,004	3,544,326	528,613	482,065	0	0	0
Electronics and Communications Equip.	22,567,471	4,325,841	7,977,280	8,161,933	349,392	10,707	1,742,318
SERVICES	11,044,330	2,888,426	3,516,622	2,885,879	140,218	220,612	1,591,573
ALL OTHER (SUBTOTAL)	31,280,811	7,806,185	7,356,275	5,684,913	8,479,911	1,600,563	352,964
Subsistence	1,178,445	87,218	32,720	42,573	1,015,794	140	0
Textiles, Clothing, and Equipage	3,085,534	33,531	39,608	29,996	882,016	59	314
Fuels and Lubricants	3,037,834	54,106	12,859	38,930	2,930,633	438	868
Miscellaneous Hard Goods	8,028,944	1,155,593	1,697,768	1,140,193	1,774,270	87,809	155,331
Construction	8,895,666	3,435,087	2,784,323	1,335,576	9,565	1,292,304	37,511
All Actions of \$25,000 or Less	11,162,388	3,029,760	2,788,987	3,097,665	1,867,233	219,803	158,940
FISCAL YEAR 1986							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$136,497,058	\$31,438,981	\$44,232,292	\$41,736,732	\$13,503,225	\$1,588,353	\$3,997,475
MAJOR HARD GOODS (SUBTOTAL)	92,822,136	21,195,883	35,026,392	34,057,663	640,790	15,833	1,885,575
Aircraft	32,267,221	3,616,372	10,187,117	18,368,607	95,125	0	0
Missile and Space Systems	19,355,707	4,766,892	7,165,467	7,389,685	2,813	0	10,850
Ships	9,412,931	85,707	9,269,915	1,228	64,693	11,388	0
Tank-Automotive	5,248,926	5,031,439	27,728	116,855	71,664	1,050	330
Weapons	2,304,203	915,705	1,009,322	37,432	4,621	0	73
Ammunition	4,489,965	3,180,970	596,486	712,456	38	0	45
Electronics and Communications Equip.	19,743,183	3,598,938	6,770,357	7,094,360	401,836	3,395	1,874,277
SERVICES	10,447,432	2,353,749	2,978,639	2,989,707	128,021	172,890	1,824,426
ALL OTHER (SUBTOTAL)	33,227,490	7,889,349	6,227,261	4,689,362	12,734,414	1,399,630	287,474
Subsistence	1,261,358	85,378	52,630	28,976	1,094,374	58	0
Textiles, Clothing, and Equipage	1,057,914	52,883	12,780	961,973	961,973	359	359
Fuels and Lubricants	44,025	23,417	45,881	45,881	7,121,234	1,017	117
Miscellaneous Hard Goods	5,547,986	1,072,406	1,515,104	1,060,027	1,728,264	60,421	111,764
Construction	7,632,728	3,818,210	1,877,668	7,785,756	7,196	1,124,063	19,835
All Actions of \$25,000 or Less	10,491,813	2,815,447	2,745,662	2,738,861	1,821,373	214,071	155,399

Note: Refer to first page of this table for footnotes.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percentage distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1986 through FY 1995 are shown in Table 7, page 31.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government Agencies, amounted to \$21,126 million during FY 1995 and accounted for 18.6 percent of all DoD procurement. During FY 1994, the comparable amount was \$21,491 million, which was 18.6 percent of the total awards.

As shown in Table 7, the Department of the Air Force had the largest amount of RDT&E awards in each of the last ten years. RDT&E awards accounted for 73.9 percent of the contracts awarded by the Department of the Air Force to Educational and Nonprofit Institutions during FY 1995.

Between FY 1986 and FY 1989, the relative dollar share of RDT&E procurement to total procurement (excluding awards for work outside the United States and orders to other Government Agencies) steadily increased from 14.0 percent in FY 1986 to 17.9 percent in FY 1989. Decreases are shown for both FY 1990 and FY 1991 to 17.3 percent and 15.8 percent, respectively. Awards increased in FY 1992 to 17.7 percent, and again in FY 1993 to 18.2 percent. In both FY 1994 and FY 1995, the percentage of RDT&E procurement to total procurement showed a ten year high of 18.6 percent.

Contract awards for RDT&E, by procurement program, are shown for FY 1986 through FY 1995 in Table 8, page 33. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

TABLE 7
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1995 - FY 1991 ^{A/}

(AMOUNTS IN THOUSANDS)

T Y P E O F C O N T R A C T O R	FY 1995		FY 1994		FY 1993		FY 1992		FY 1991	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$21,615,535		\$21,891,466		\$22,374,509		\$21,811,684		\$20,981,043	
INTERAGENCY/FMS	290,912		220,564		512,009		300,138		212,038	
FOR WORK OUTSIDE U. S. B/	198,752		179,731		168,853		170,040		294,980	
TOTAL, EXCEPT ABOVE	21,125,371	18.5	21,491,171	18.6	21,693,648	18.2	21,341,505	17.7	20,474,025	15.8
Army	5,059,532	20.2	4,745,720	19.3	4,600,940	18.9	4,955,532	19.0	4,414,420	14.6
Navy	5,884,277	15.8	5,774,719	16.0	4,934,734	13.0	5,035,775	12.9	4,275,209	10.6
Air Force	9,120,812	29.2	9,544,485	27.3	9,760,946	26.8	8,672,620	24.7	9,728,463	23.2
Defense Logistics Agency	13,999	0.2	12,191	0.2	11,067	0.1	11,067	0.1	7,271	0.1
Civil Functions	16,274	0.6	12,283	0.5	13,655	0.5	12,187	0.4	9,028	0.4
Other Defense Agencies	1,020,378	10.8	1,409,513	15.8	2,371,181	23.4	2,654,322	26.1	2,039,634	52.9
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,304,546	70.0	2,207,012	66.6	2,133,946	62.0	2,311,093	67.2	2,556,239	70.1
Army	620,080	67.3	512,330	57.1	235,536	31.0	209,482	30.0	240,395	37.9
Navy	841,534	79.2	858,747	78.6	551,584	73.9	685,720	79.2	627,252	75.4
Air Force	749,555	73.9	766,091	73.3	1,183,460	80.9	1,139,345	79.9	1,312,733	83.3
Defense Logistics Agency	13,549	12.7	3,015	2.8	11,434	10.9	11,065	10.2	7,265	3.7
Civil Functions	5,800	18.4	5,108	21.1	5,128	18.9	5,191	22.3	3,813	18.1
Other Defense Agencies	73,929	47.8	61,722	41.4	146,805	42.7	260,290	82.4	364,781	94.2
BUSINESS FIRMS FOR WORK IN THE U.S.	18,821,325	17.1	19,284,159	17.2	19,559,701	16.9	19,030,412	16.2	17,917,786	14.2
Army	4,439,453	18.4	4,233,390	17.9	4,365,404	18.5	4,746,050	18.7	4,174,025	14.1
Navy	5,082,743	13.9	4,915,973	14.1	4,383,150	11.8	4,350,955	11.4	3,647,957	9.2
Air Force	8,371,157	27.7	8,778,395	25.9	8,577,436	24.5	7,533,275	22.3	8,415,730	20.9
Defense Logistics Agency	450	*	1,435	*	8,557	*	2	*	5,215	0.2
Civil Functions	10,473	0.4	7,175	0.3	8,527	0.3	6,997	0.3	5,215	0.2
Other Defense Agencies	947,049	10.2	1,347,791	15.3	2,224,376	22.7	2,394,033	24.3	1,674,853	48.3
SMALL BUSINESS FIRMS	2,493,672	9.9	2,232,953	9.0	2,278,685	9.2	1,941,439	8.1	1,652,391	6.4
Army	846,495	12.7	721,515	11.3	750,983	11.7	695,965	11.4	553,793	8.2
Navy	764,076	10.1	661,071	9.2	580,889	8.1	510,043	6.7	470,054	6.0
Air Force	653,583	12.3	592,155	11.5	632,389	11.9	462,107	9.9	432,625	8.1
Defense Logistics Agency	400	*	139	*	8	*	2	*	6	*
Civil Functions	5,734	0.5	5,702	0.5	6,738	0.7	6,067	0.5	4,403	0.5
Other Defense Agencies	223,384	16.4	252,371	17.5	307,678	20.3	266,255	17.0	191,510	28.0

A/ For definitions and coverage, see notes on coverage.
B/ Includes foreign firms for performance in U.S.
* Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 3.

TABLE 7 (concluded)
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Type of Contractor and Defense Component: FY 1990 - FY 1986 ^{R/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	FY 1990		FY 1989		FY 1988		FY 1987		FY 1986	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$22,404,659		\$23,260,820		\$22,601,657		\$21,867,373		\$19,866,651	
INTERAGENCY/FMS	171,345		1,032,050		166,028		150,594		118,810	
FOR WORK OUTSIDE U. S. B/	218,346		192,227		167,745		200,688		181,611	
TOTAL, EXCEPT ABOVE	22,014,968	17.3	22,036,543	17.9	22,267,884	16.6	21,516,091	15.5	19,566,230	14.0
Army	3,801,306	13.3	4,205,909	15.1	3,296,264	11.8	3,164,453	10.1	2,841,728	8.9
Navy	5,447,830	12.8	6,233,132	14.7	5,566,685	12.6	7,366,012	14.7	7,286,119	16.1
Air Force	11,073,235	27.1	9,954,885	25.6	11,777,097	28.5	9,852,135	23.3	8,276,587	19.2
Defense Logistics Agency	19,684	0.2	10,985	0.1	30,135	0.3	39,551	0.4	18,292	0.1
Civil Functions	5,883	0.3	5,892	0.4	3,892	0.3	1,676	0.2	2,693	0.2
Other Defense Agencies	1,666,100	42.2	1,527,130	51.2	742,314	29.8	1,090,245	28.0	1,140,811	27.2
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,767,494	78.4	2,587,893	79.1	2,747,010	79.2	2,709,218	77.5	2,616,458	77.7
Army	227,245	51.3	280,467	66.4	267,306	60.7	283,469	59.8	258,140	59.1
Navy	656,987	78.5	721,944	75.8	947,976	83.0	888,996	82.2	985,425	85.6
Air Force	1,556,279	87.4	1,432,741	89.3	1,395,297	86.4	1,355,845	85.0	1,217,643	84.0
Defense Logistics Agency	14,873	13.5	8,816	7.7	20,603	23.2	23,493	23.5	6,880	7.6
Civil Functions	3,308	12.5	2,716	14.1	1,507	3.6	1,676	5.1	669	1.6
Other Defense Agencies	308,802	93.0	141,209	88.7	114,321	80.6	155,739	73.3	147,701	74.7
BUSINESS FIRMS FOR WORK IN THE U.S.	19,247,474	15.5	19,448,650	16.2	19,520,874	14.9	18,806,873	13.9	16,949,772	12.4
Army	3,574,061	12.7	3,925,342	14.3	3,028,958	11.0	2,880,984	9.3	2,583,588	8.2
Navy	4,790,843	11.5	5,611,188	13.3	5,518,709	11.0	6,477,016	13.2	6,306,594	14.2
Air Force	9,516,966	24.4	8,521,344	23.1	10,331,800	26.1	8,496,200	20.9	7,058,944	16.9
Defense Logistics Agency	4,931	0.1	1,879	*	9,532	0.1	16,058	0.2	11,432	0.1
Civil Functions	3,375	0.2	3,176	0.2	3,882	0.2	2,019	0.1	5,024	0.1
Other Defense Agencies	1,357,298	37.5	1,385,921	49.1	627,993	26.8	934,506	25.3	993,110	24.8
SMALL BUSINESS FIRMS	1,730,988	7.2	1,456,510	6.4	1,446,030	5.7	1,488,073	5.6	1,263,937	4.7
Army	487,134	8.4	400,324	7.8	425,352	6.6	445,496	5.9	363,852	4.8
Navy	533,847	7.0	435,121	5.7	416,125	5.1	349,305	4.5	303,750	4.1
Air Force	9,237	9.5	471,549	10.3	474,427	8.9	474,427	8.8	403,463	8.3
Defense Logistics Agency	2,434	0.1	385	*	0	0.0	877	0.1	1,817	*
Civil Functions	2,541	0.3	2,915	0.4	2,951	0.3	1,585	0.2	1,492	0.2
Other Defense Agencies	211,795	34.9	145,416	32.1	144,112	30.6	212,383	27.1	189,563	30.2

NOTE: Refer to first page of this table for footnotes.

TABLE 8
DoD Prime Contract Awards for Research, Development, Test, and Evaluation
by Procurement Program: FY 1995 - FY 1986 ^{A/}

PROCUREMENT PROGRAM	NET VALUE (\$000)						PERCENT				
	FY 1995	FY 1994	FY 1993	FY 1992	FY 1991	FY 1990	FY '95	FY '94	FY '93	FY '92	FY '91
TOTAL											
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	\$21,615,535	\$21,891,466	\$22,374,509	\$21,811,684	\$20,981,043		16.5	15.6	16.2	16.0	13.9
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,304,546	2,207,012	2,133,946	2,311,093	2,556,239		70.0	66.6	62.0	67.2	70.1
BUSINESS FIRMS TOTAL	18,821,325	19,284,159	19,559,701	19,030,412	17,917,786		17.1	17.2	16.9	16.2	14.2
MAJOR HARD GOODS (SUBTOTAL)	14,856,322	15,030,509	14,873,798	14,429,180	14,021,823		26.5	25.4	23.0	21.5	18.9
Aircraft	5,612,327	5,722,716	5,026,100	3,996,376	3,056,440		29.9	24.4	21.9	16.6	13.1
Missile and Space Systems	4,834,566	5,065,292	5,155,258	5,073,426	5,958,186		46.0	43.7	42.3	38.7	36.4
Ships	384,868	323,877	337,188	518,523	576,534		4.0	4.7	4.4	6.3	6.2
Tank-Automotive	384,886	334,071	452,620	348,232	459,225		17.8	14.0	18.0	12.8	10.6
Weapons	279,104	279,104	279,104	279,104	279,104		26.6	27.2	22.6	18.9	18.4
Ammunition	246,992	232,691	230,386	268,301	313,254		13.5	15.9	12.0	13.4	11.6
Electronics and Communications Equip.	3,050,038	3,072,759	3,299,100	3,788,234	3,213,001		24.8	24.7	23.2	26.6	21.1
SERVICES	2,708,632	3,158,889	3,540,745	3,599,552	2,894,155		14.6	17.9	20.2	20.8	17.1
ALL OTHER (SUBTOTAL)	1,256,372	1,094,761	1,145,158	1,001,680	1,001,808		3.5	3.1	3.4	3.1	2.9
Subsistence	1,422	0	837	11,037	8,381		0.1	0.0	0.8	1.7	0.0
Textiles, Clothing, and Equipage	14,615	9,904	4,709	3,686	2,957		2.1	1.7	0.1	0.1	0.1
Fuels and Lubricants	3,679	4,145	4,075	3,686	2,957		0.1	0.1	0.1	0.1	0.1
Miscellaneous Hard Goods	1,175,603	1,019,055	1,061,530	915,085	916,072		14.8	16.1	14.2	12.3	12.0
Construction	491	491	0	75	1,615		0.0	0.0	0.0	0.0	0.0
All Actions of \$25,000 or Less	61,053	61,166	74,007	71,490	72,783		0.5	0.5	0.6	0.6	0.6
TOTAL											
INTERAGENCY/FMS FOR WORK OUTSIDE THE U.S. B/ TOTAL, EXCEPT ABOVE	\$22,404,659	\$23,260,820	\$22,601,657	\$21,867,373	\$19,866,651		15.5	16.7	14.9	14.0	12.5
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,767,494	2,587,893	2,747,010	2,709,218	2,616,458		78.4	79.1	79.2	77.5	77.7
BUSINESS FIRMS TOTAL	19,247,474	19,448,650	19,520,874	18,806,873	16,949,772		15.5	16.2	14.9	13.9	12.4
MAJOR HARD GOODS (SUBTOTAL)	15,876,660	16,215,161	17,087,446	16,622,698	15,179,229		20.1	20.3	19.9	17.9	16.4
Aircraft	4,325,590	3,869,514	5,014,545	3,525,937	3,115,087		18.0	15.0	20.1	12.7	9.7
Missile and Space Systems	6,008,587	6,152,463	6,822,793	6,928,337	5,905,202		35.1	32.8	34.6	35.0	30.5
Ships	509,663	587,518	522,383	478,206	624,955		4.9	7.2	3.8	4.2	3.6
Tank-Automotive	361,382	1,014,217	194,114	170,809	170,809		10.9	26.5	4.9	4.9	3.3
Weapons	435,052	410,398	485,791	580,352	710,535		23.6	27.0	29.1	27.7	30.8
Ammunition	682,534	701,172	469,439	489,439	385,670		16.9	18.0	11.4	10.7	8.6
Electronics and Communications Equip.	3,555,852	3,379,879	3,578,535	4,424,553	4,266,871		19.2	18.7	20.2	19.6	21.6
SERVICES	2,391,165	2,303,270	1,786,477	1,566,433	1,334,153		16.3	19.7	14.9	14.2	12.8
ALL OTHER (SUBTOTAL)	979,649	930,219	646,951	617,742	436,390		3.3	3.3	2.0	2.0	1.3
Subsistence	350	50	357	109	0		0.0	0.0	0.0	0.0	0.0
Textiles, Clothing, and Equipage	6,491	3,229	4,379	8,195	8,195		0.9	0.4	0.4	0.8	0.8
Fuels and Lubricants	2,817	2,535	3,453	10,343	8,449		0.1	0.1	0.1	0.3	0.1
Miscellaneous Hard Goods	895,523	876,517	593,785	555,105	375,886		12.7	12.5	7.7	9.2	6.8
Construction	83	715	225	849	1,802		0.0	0.6	0.4	0.4	0.4
All Actions of \$25,000 or Less	74,395	48,603	44,752	42,995	42,058		0.7	0.6	0.4	0.4	0.4

A/ For definitions and coverage, see notes on coverage.
B/ Includes foreign concerns with performance in U.S.
* Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 6.

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AWARDS BY COMPETITION

Awards by Extent of Competed Procurement

As shown in Table 9, page 39, total DoD awards subject to competition during FY 1995 and 1994 totaled \$109,112 million and \$110,187 million, respectively. A breakout of these awards is as follows:

	FY 1995		FY 1994	
	Dollars in Millions		Dollars in Millions	
	Percent		Percent	
Total	\$ 109,112	100.0	\$ 110,187	100.0
Competed <u>1/</u>	70,754	64.8	71,261	64.7
Follow-on	9,173	8.4	10,425	9.5
Not Competed	29,186	26.7	28,501	25.9

1/ See Glossary of Terms for definition.

Table 9 also gives the total for both actions and dollars by reporting Component for each of these categories.

Table 10, page 41, displays the extent of competed procurements by each Competition in Contracting Act (CICA) solicitation procedure, where applicable. Full and open competition procedures accounted for 77.7 percent of the competed post-CICA awards during FY 1995, compared to 80.7 percent for FY 1994. Actions of \$25,000 or less accounted for 10.2 percent (10.0 percent last year), and other than full and open competition, 12.0 percent (9.2 percent last year).

Solicitation Procedures

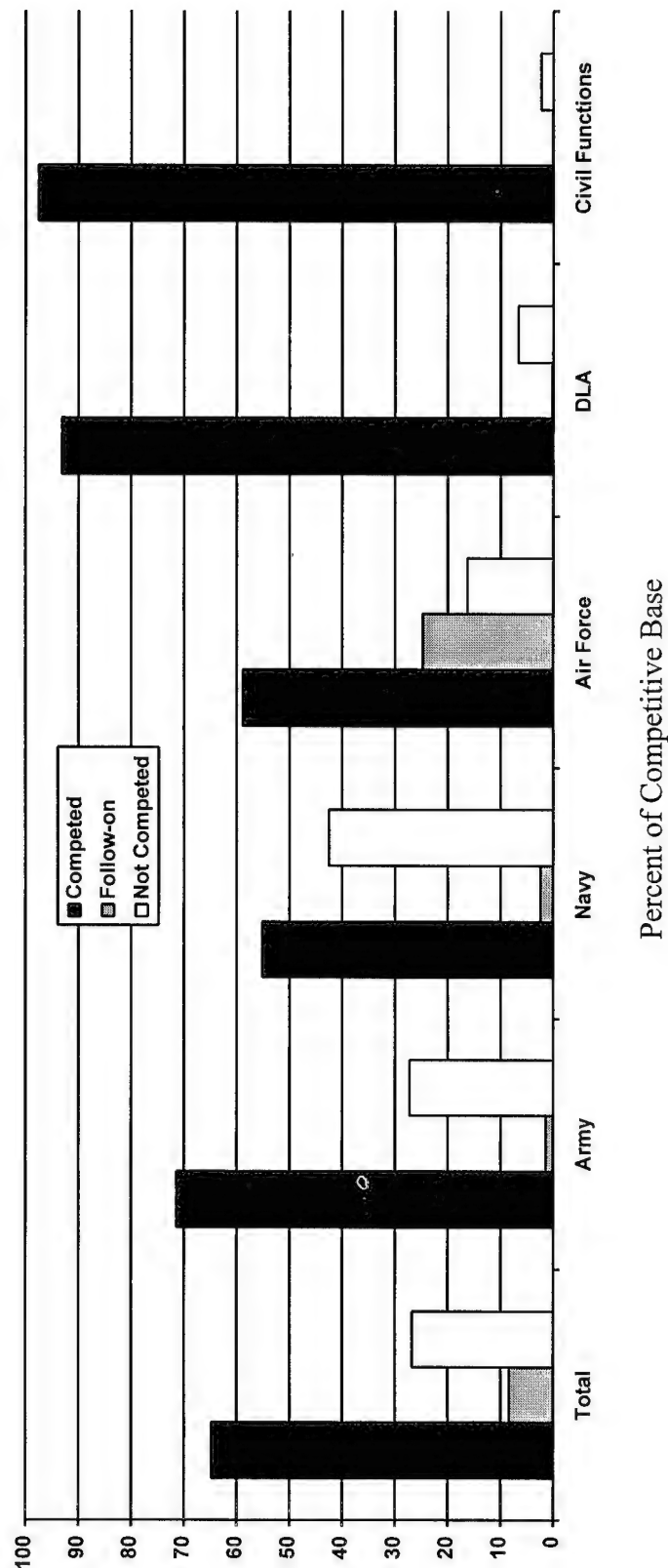
Tables 13 and 14, on pages 43 and 45, highlight the dollars and procurement actions, respectively, for each of the CICA solicitation procedures used by the DoD to procure supplies and services during FY 1995 and FY 1994. See the Federal Acquisition Regulation, Part 6, for a more descriptive definition of the solicitation procedures listed in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during FY 1995 amounted to \$131.4 billion, a decrease of \$0.9 billion from the FY 1994 amount. Of the FY 1995 total, \$23.4 billion (17.8 percent) were for "Foreign Military Sales" and "Actions of \$25,000 or Less." Pre-CICA actions accounted for \$2.7 billion, or 2.1 percent, while \$105.2 billion, or 80.1 percent, were awarded pursuant to CICA/SAP procedures. Within the Post-CICA categories the "Full & Open Competition" category accounted for \$54.3 billion, or 51.6 percent, and the "Other Than Full & Open Competition" category accounted for \$50.8 billion, or 48.3 percent. Similar data are also depicted by DoD Component in this table. Table 14 also shows a total of 10,613,238 procurement actions during FY 1995. This is a slight decrease from the 11,216,563 reported during FY 1994. Distribution by kind of contracting action is also depicted.

Chart IV, page 37, shows percentage distribution of DoD awards by extent of competed procurement, according to Defense Component, for FY 1995. The FY 1995 Navy obligations for "Not Competed" awards increased by \$3.5 billion, or 29.2 percent, from the FY 1994 amount. Most of the "Not Competed" increase can be attributed to a contract action for approximately \$3 billion related to the construction of a Nimitz Class (CVN 68) nuclear powered aircraft carrier.

Chart IV

Percent Distribution of DoD Awards by Extent of Competed Procurement
According to Defense Component: Fiscal Year 1995



Note: Chart excludes Intragovernmental FMS, Utilities, 8A Program & Brand Name Items for Commissary Resale.

TABLE 9
DoD Prime Contract Awards by Extent of Competed Procurement,
According to Defense Component: FY 1995 - FY 1994 ^{A/}

NET VALUE (AMOUNTS IN THOUSANDS)

EXTENT OF COMPETED PROCUREMENT	TOTAL B/				ARMY				NAVY			
	Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	\$131,364,903		\$132,219,300		\$29,258,372		\$29,335,628		\$41,199,526		\$39,418,302	
INTRA-AGENCY/FMS C/	\$9,774,874		\$8,869,384		\$1,716,933		\$2,360,785		\$1,887,346		\$1,442,553	
TOTAL, EXCEPT INTRA/FMS EXCLUSIONS D/	\$121,590,029		\$123,349,916		\$27,541,439		\$26,974,843		\$39,312,181		\$37,975,748	
TOTAL, EXCEPT EXCLUSIONS	\$12,477,581		\$13,162,460		\$2,245,280		\$2,310,752		\$2,271,952		\$2,811,335	
	\$109,112,448	100.0	\$110,187,456	100.0	\$25,296,158	100.0	\$24,664,091	100.0	\$37,040,228	100.0	\$35,164,413	100.0
COMPETED E/ FOLLOW-ON	\$70,754,208	64.8	\$71,261,491	64.7	\$18,058,009	71.4	\$17,571,327	71.2	\$20,397,230	55.1	\$21,422,671	60.9
NOT COMPETED	\$9,172,532	8.4	\$10,424,765	9.5	\$348,866	1.4	\$303,074	1.2	\$892,476	2.4	\$1,555,019	4.4
	\$29,185,708	26.7	\$28,501,199	25.9	\$6,889,283	27.2	\$6,789,689	27.5	\$15,750,523	42.5	\$12,186,723	34.7

EXTENT OF COMPETED PROCUREMENT	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	\$39,462,844		\$41,948,965		\$8,754,647		\$9,623,445		\$2,816,972		\$2,717,246	
INTRA-AGENCY/FMS C/	\$5,892,943		\$4,839,252		\$223,417		\$204,043		\$2,666		\$10,579	
TOTAL, EXCEPT INTRA/FMS EXCLUSIONS D/	\$33,569,900		\$37,109,713		\$8,531,229		\$9,419,402		\$2,814,306		\$2,706,667	
TOTAL, EXCEPT EXCLUSIONS	\$1,958,205		\$2,148,316		\$1,028,197		\$1,238,758		\$237,011		\$209,801	
	\$31,611,695	100.0	\$34,961,396	100.0	\$7,503,033	100.0	\$8,180,644	100.0	\$2,577,295	100.0	\$2,496,865	100.0
COMPETED E/ FOLLOW-ON	\$18,617,871	58.9	\$18,277,895	52.3	\$6,988,835	93.1	\$7,722,837	94.4	\$2,513,938	97.5	\$2,455,827	98.4
NOT COMPETED	\$7,846,696	24.8	\$8,331,901	23.8	\$18,122	0.2	\$138,410	1.7	\$3,497	0.1	\$108	*
	\$5,147,128	16.3	\$8,351,600	23.9	\$496,076	6.6	\$319,397	3.9	\$59,860	2.3	\$40,931	1.6

A/ For definitions and coverage, see notes on coverage.
B/ Includes Other Defense Agency awards not included elsewhere in this table.
C/ Includes actions with other Federal Agencies.
D/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale, and actions with another Federal Agency.
E/ Includes Federal Schedule awards.
* Less than 0.05 percent.

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TABLE 9 (concluded)
DoD Prime Contract Awards by Extent of Competed Procurement,
According to Defense Component: FY 1995 - FY 1994 ^{A/}

NUMBER OF PROCUREMENT ACTIONS

EXTENT OF COMPETED PROCUREMENT	TOTAL B/						ARMY						NAVY					
	Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95	
	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct
TOTAL	10,513,238		11,216,563				1,840,446		2,142,879		2,026,429		2,035,420					
INTRA-AGENCY/FMS C/	85,892		72,103				12,981		10,908		14,386		12,112					
TOTAL, EXCEPT INTRA/FMS	10,527,346		11,144,460				1,827,465		2,131,971		2,012,043		2,023,308					
EXCLUSIONS D/	5,842,917		6,169,953				994,288		1,147,646		1,023,598		1,085,878					
TOTAL, EXCEPT EXCLUSIONS	4,684,429	100.0	4,974,507	100.0			833,177	100.0	984,325	100.0	988,445	100.0	937,430	100.0				
COMPETED E/	4,271,923	91.2	4,554,817	91.6			760,650	91.3	899,136	91.3	807,034	81.6	767,928	81.9				
FOLLOW-ON	5,940	0.1	4,208	0.1			485	0.1	233	*	469	*	390	*				
NOT COMPETED	406,566	8.7	415,482	8.4			72,042	8.6	84,956	8.6	180,942	18.3	169,112	18.0				

EXTENT OF COMPETED PROCUREMENT	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS					
	Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95	
	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct
TOTAL	2,565,546		2,776,530				1,444,000		1,285,199		385,140		447,878					
INTRA-AGENCY/FMS C/	9,699		8,630				47,363		38,478		942		1,723					
TOTAL, EXCEPT INTRA/FMS	2,555,847		2,767,900				1,396,637		1,246,721		385,198		446,155					
EXCLUSIONS D/	502,944		529,549				974,963		841,300		228,648		257,069					
TOTAL, EXCEPT EXCLUSIONS	2,052,903	100.0	2,238,251	100.0			421,674	100.0	405,421	100.0	156,550	100.0	189,086	100.0				
COMPETED E/	1,999,110	97.4	2,180,117	97.4			394,677	93.6	382,642	94.4	109,324	69.8	129,743	68.6				
FOLLOW-ON	4,786	0.2	2,605	0.1			119	*	875	0.2	12	*	2	*				
NOT COMPETED	49,007	2.4	55,529	2.5			26,878	6.4	21,904	5.4	47,214	30.2	59,341	31.4				

Note: Refer to first page of this table for footnotes.

TABLE 10
DoD Prime Contract Awards by Solicitation Procedure,
According to Extent of Competed Procurement: FY 1995 - FY 1994 ^{A/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS ^{B/}		ADJUSTED TOTAL	
	Oct 94-Sep 95 Amount	Oct 93-Sep 94 Amount	Oct 94-Sep 95 Amount	Oct 93-Sep 94 Amount	Oct 94-Sep 95 Amount	Oct 93-Sep 94 Amount
TOTAL	\$131,364,903	\$132,219,300	\$22,252,455	\$22,031,845	\$109,112,448	\$110,187,456
INTRA-AGENCY/FMS ^{C/}	9,774,874	8,869,384	9,774,874	8,869,384	0	0
TOTAL PRE-CICA AWARDS	2,739,111	3,686,829	882,925	824,144	1,856,186	2,862,685
TOTAL POST-CICA AWARDS ^{D/}	118,850,918	119,663,087	11,594,656	12,338,316	107,256,262	107,324,771
Actions of \$25,000 or less	13,649,997	13,976,054	5,620,054	6,099,627	8,029,943	7,876,428
Full & Open Competition ^{E/}	54,250,771	56,554,144	0	0	54,250,771	56,554,144
Sealed Bids	7,165,598	8,418,202	0	0	7,165,598	8,418,202
Competitive Proposal	35,749,103	36,022,373	0	0	35,749,103	36,022,373
Combination	334,499	817,639	0	0	334,499	817,639
Architect-Engineer	1,644,446	1,810,885	0	0	1,644,446	1,810,885
Basic Research	1,164,791	864,907	0	0	1,164,791	864,907
Multiple Award Schedule	1,037,073	993,492	0	0	1,037,073	993,492
Alternate Source -	882,283	1,622,928	0	0	882,283	1,622,928
Reduced Cost	3,949	3,138	0	0	3,949	3,138
Mobilization	868,549	1,610,586	0	0	868,549	1,610,586
Eng/R&D Capability	9,786	9,204	0	0	9,786	9,204
Set Aside	6,272,979	6,003,717	0	0	6,272,979	6,003,717
O/T Full & Open Competition	50,768,010	49,128,888	5,939,054	6,237,871	44,828,956	42,891,016
Only One Source	34,474,872	36,483,705	465,605	1,342,339	34,009,267	35,141,366
Unique Source	18,254,300	14,783,954	0	623,173	18,254,300	14,144,781
Follow-on	4,961,492	7,480,221	0	38,259	4,961,492	7,441,962
Unsolicted Res Prop	72,244	67,900	0	1,972	72,244	67,210
Patent/Data Rights	269,348	162,058	0	1,972	269,348	160,085
Utilities	465,605	486,924	465,605	485,571	0	1,353
Standardization	1,081	4,185	0	338	1,081	3,847
Other	10,450,801	13,514,463	0	192,336	10,450,801	13,322,127
Urgency	2,426,262	2,593,941	0	30,798	2,426,262	2,563,143
Mobilization	3,904,663	2,474,364	0	53,835-	3,904,663	2,528,198
Essential R&D Capability	1,781,480	1,771,562	0	405,024	1,781,480	1,366,637
International Agreement	693,724	531,940	693,724	531,940	0	0
Authorized by Statute ^{F/}	3,276,766	2,847,874	3,228,197	2,834,772	48,569	13,102
Authorized Resale	1,551,665	1,135,735	1,551,528	1,135,735	137	0
National Security	2,656,904	1,289,570	0	11,097	2,656,904	1,278,473
Public Interest	1,674	97	0	0	1,674	97
Otherwise Auth by Statute	10,082	4,001	2,383	818	7,699	3,182

A/ For definitions and coverage, see notes on coverage.
B/ Includes awards for utilities, the 8(a) program, and brand name items for commissary resale, FMS, and actions with another Federal Agency.
C/ Includes actions with other Federal Agencies.
D/ Includes Simplified Acquisition Procedure awards.
E/ Includes Federal Schedule awards.
F/ Includes Post-CICA 8(a) program.

TABLE 10 (Concluded)
DoD Prime Contract Awards by Solicitation Procedure,
According to Extent of Competed Procurement: FY 1995 - FY 1994 ^{R/}
 (AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	ADJUSTED TOTAL			COMPETED			FOLLOW ON			NOT COMPETED		
	Oct 94-Sep 95	Oct 93-Sep 94	Amount	Oct 94-Sep 95	Oct 93-Sep 94	%	Oct 94-Sep 95	Oct 93-Sep 94	%	Oct 94-Sep 95	Oct 93-Sep 94	%
	Amount	Amount		Amount	Amount		Amount	Amount		Amount	Amount	
TOTAL	\$109,112.448	\$110,187.456	\$70,754,208	\$71,261,491	\$9,172,532	100.0	\$9,172,532	\$10,424,765	100.0	\$29,185,708	\$28,501,199	100.0
INTRA-AGENCY/FMS C/	0	0	0	0	0		0	0		0	0	
TOTAL PRE-CICA AWARDS	1,856.186	2,862.685	952,944	1,212,761	733,244	100.0	733,244	1,313,860	100.0	169,998	336,064	100.0
TOTAL POST-CICA AWARDS D/	107,256.262	107,324,771	69,801,264	70,048,731	8,439,288	100.0	8,439,288	9,110,905	100.0	29,015,710	28,165,135	100.0
Actions of \$25,000 or less	8,029.943	7,876,428	7,087,387	7,017,698	0	10.0	0	0	0.0	942,556	858,730	3.0
Full & Open Competition E/	54,250.771	56,554,144	54,250,831	56,554,144	0	77.7	0	0	0.0	50-	0	0.0
Sealed Bids	7,165,598	8,418,202	7,165,598	8,418,202	0	12.0	0	0	0.0	0	0	0.0
Competitive Proposal	35,749,103	36,022,373	35,749,103	36,022,373	0	51.2	0	0	0.0	0	0	0.0
Combination	334,499	817,639	334,499	817,639	0	0.5	0	0	0.0	0	0	0.0
Architect-Engineer	1,844,446	1,810,885	1,844,446	1,810,885	0	2.4	0	0	0.0	0	0	0.0
Basic Research	1,164,791	864,907	1,164,791	864,907	0	1.7	0	0	0.0	0	0	0.0
Multiple Award Schedule	1,037,073	993,492	1,037,073	993,492	0	1.5	0	0	0.0	0	0	0.0
Alternate Source -	882,283	1,622,928	882,283	1,622,928	0	1.3	0	0	0.0	0	0	0.0
Reduced Cost	2,649	5,738	2,649	5,738	0	*	0	0	0.0	0	0	0.0
Mobilization	868,549	1,610,586	868,549	1,610,586	0	1.2	0	0	0.0	0	0	0.0
Eng/R&D Capability	9,786	9,204	9,786	9,204	0	*	0	0	0.0	0	0	0.0
Set Aside	6,272,979	6,003,717	6,273,039	6,003,717	0	9.0	0	0	0.0	50-	0	0.0
O/T Full & Open Competition	44,828,956	42,891,016	8,353,885	6,476,231	8,436,695	12.0	8,436,695	9,110,905	100.0	28,038,377	27,303,880	96.9
Only One Source	34,009,267	35,141,366	4,755,212	3,958,399	5,727,640	6.8	5,727,640	8,233,809	90.4	23,526,415	22,949,158	81.5
Unique Source	18,254,300	14,144,781	1,149,489	594,195	1,130,488	1.6	1,130,488	1,589,538	17.4	15,974,324	11,961,048	42.5
Follow-on	4,961,492	7,441,962	436,428	491,437	3,825,998	0.6	3,825,998	5,824,557	63.9	699,066	1,125,958	4.0
Unsolicited Res Prop	72,244	67,210	149	488	0	*	0	0	0.0	72,094	66,712	0.2
Patent/Data Rights	269,348	160,085	2,379	4,113	195,047	0.3	195,047	107,810	1.2	71,922	48,162	0.2
Utilities	0	1,353	0	1,353	0	0.0	0	0	0.0	0	0	0.0
Standardization	1,081	3,847	314	1,450	0	*	0	0	0.0	767	2,397	0.0
Other	10,450,801	13,322,127	3,166,452	2,865,352	576,108	4.5	576,108	711,894	7.8	6,708,241	9,744,881	34.6
Urgency	2,426,262	2,563,143	564,318	738,035	543,734	0.8	543,734	745,333	8.2	1,318,209	1,079,776	3.8
Mobilization	3,904,663	2,528,198	2,656,499	1,450,168	24,495	3.8	24,495	108,543	1.2	1,223,669	969,487	3.4
Essential R&D Capability	1,781,480	1,366,637	8,910	158,047	83,238	*	83,238	15,868	0.2	1,689,331	1,192,722	4.2
International Agreement	0	0	0	0	0	0.0	0	0	0.0	0	0	0.0
Authorized by Statute F/	48,569	13,102	10,064	526	0	*	0	28	*	38,505	12,547	0.1
Authorized Resale	137	0	137	0	0	*	0	0	0.0	0	0	0.0
National Security	2,656,904	1,278,473	358,507	171,116	2,057,588	0.5	2,057,588	7,324	0.1	240,810	1,100,034	3.9
Public Interest	1,674	97	236	59-	0	*	0	0	0.0	1,438	156	*
Otherwise Auth by Statute	7,699	3,182	4,390	657	1,625	*	1,625	0	0.0	1,684	2,525	*

* Less than 0.05 percent.
 NOTE: Refer to first page of this table for footnotes.

TABLE 13
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure,
According to Defense Component: FY 1995 - FY 1994 A/

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL DoD B/				ARMY				NAVY			
	Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
TOTAL	131,364,903	100.0	132,219,300	100.0	29,258,372	100.0	29,335,628	100.0	41,199,526	100.0	39,418,302	100.0
INTRA-AGENCY/FMS C/	9,774,874	7.4	8,869,384	6.7	1,716,933	5.9	2,360,785	8.0	1,887,346	4.6	1,442,553	3.7
Actions of \$25,000 or Less	13,649,997	10.4	13,976,054	10.6	2,245,138	7.7	2,466,112	8.4	3,019,699	7.3	2,815,217	7.1
Actions(Except FMS)Over \$25,000	107,940,032	82.2	109,373,861	82.7	25,296,301	86.5	24,508,731	83.5	36,292,482	88.1	35,160,531	89.2
PRE-CICA Actions	2,739,111	2.1	3,686,829	2.8	212,299	0.7	228,271	0.8	20,440	*	13,114	*
POST-CICA Actions D/	105,200,921	80.1	105,687,033	79.9	25,084,002	85.7	24,280,460	82.8	36,272,042	88.0	35,147,418	89.2
Full & Open Competition E/	54,250,771	51.6	56,554,144	53.5	14,610,200	50.2	14,608,603	50.2	16,300,020	44.9	18,599,911	52.9
Sealed Bids	7,165,598	6.8	8,418,202	8.0	2,899,144	11.6	3,317,722	13.7	1,824,732	5.0	2,445,937	7.0
Competitive Proposal	35,749,103	34.0	36,032,373	34.1	8,592,276	34.3	8,537,114	35.2	10,719,297	29.6	11,024,857	31.4
Combination	1,323,499	0.3	1,817,539	1.8	48,803	0.2	130,181	0.1	120,105	0.3	680,986	1.9
Architect-Engineer	1,644,446	1.6	1,810,885	1.7	571,845	2.3	594,670	2.4	639,670	1.7	814,814	2.3
Basic Research	1,164,791	1.1	884,807	0.8	253,038	1.0	185,740	0.7	334,180	0.9	243,155	0.7
Multiple Award Schedule	1,037,073	1.0	993,492	0.9	255,570	1.0	201,022	0.8	272,772	0.8	285,442	0.8
Alternate Source -	882,283	0.8	1,622,928	1.5	1,624	*	8,453	*	872,117	2.4	1,606,722	4.6
Reduced Cost	3,949	*	3,138	*	1,339	*	2,964	*	5,553	*	1,174	*
Mobilization	868,949	0.8	1,610,586	1.5	1,334	*	4,129	*	858,702	2.4	1,606,548	4.6
Eng/R&D Capability	9,786	*	9,204	*	439	*	1,359	*	761	*		
Set Aside	6,272,979	6.0	6,003,717	5.7	1,985,900	7.9	1,751,615	7.2	1,527,148	4.2	1,497,998	4.3
O/T Full & Open Competition	50,765,010	48.3	49,128,888	45.5	10,409,210	41.5	9,671,857	39.8	19,929,419	54.9	16,547,219	47.1
Only One Source	34,474,872	32.8	36,483,705	34.5	6,836,437	27.3	6,696,058	27.6	15,463,923	42.6	13,339,668	38.0
Unique Source	18,254,300	17.4	14,767,954	14.0	3,257,180	13.0	2,256,275	9.3	12,736,868	35.3	10,193,111	29.0
Follow-on	4,961,492	4.7	7,480,221	7.1	580,571	2.3	714,463	2.9	228,586	0.6	507,958	1.4
Unolicited Res Prop	72,244	0.1	67,900	0.1	6,729	*	9,728	*	46,218	0.1	38,494	0.1
Patent/Data Rights	269,348	0.3	162,058	0.2	21,953	0.1	15,917	0.1	3,907	*	15,042	*
Utilities	465,605	0.4	486,924	0.5	325,017	1.3	316,099	1.3	111	*	277	*
Standardization	1,081	*	4,185	*	193	*	1,416	*	134	*	1,308	*
Other	10,450,801	9.9	13,514,463	12.8	2,644,854	10.5	3,382,162	13.9	2,389,598	6.6	2,583,478	7.4
Urgency	2,426,262	2.3	2,593,941	2.5	645,480	2.6	467,375	1.9	449,483	1.2	620,624	1.8
Mobilization	3,904,663	3.7	2,474,364	2.3	1,269,327	5.1	940,238	3.9	1,877,192	5.2	662,197	1.9
Essential R&D Capability	1,781,480	1.7	1,771,662	1.7	415,516	1.7	380,794	1.6	541,084	1.5	670,991	1.9
International Agreement	693,724	0.7	531,940	0.5	75,546	0.3	116,492	0.5	595,408	1.5	394,439	1.1
Authorized by Statute F/	3,276,766	3.1	2,847,874	2.7	995,850	4.0	867,543	3.6	982,116	2.7	846,099	2.4
Authorized Resale	1,551,665	1.5	1,135,735	1.1	0	0.0	81	*	5,693	*	408	*
National Security	2,656,904	2.5	1,289,570	1.2	170,994	0.7	203,275	0.8	13,442	*	12,637	*
Public Interest	1,674	*	97	*	0	0.0			80	*	156	*
Otherwise Auth by Statute	10,082	*	4,001	*	0	0.0			10,082	*	287	*

A/ For definitions and coverage, see notes on coverage.
 B/ Includes Other Defense Agency awards not included elsewhere in this table.
 C/ Includes actions with another Federal agency.
 D/ Includes post-CICA GSA schedule awards.
 E/ Includes Simplified Acquisition Procedure awards.
 F/ Includes post-CICA 8(a) program.
 * Less than 0.05 percent.

TABLE 13 (concluded)
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure,
According to Defense Component: FY 1995 - FY 1994
R/

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94		Oct 94-Sep 95		Oct 93-Sep 94	
	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%	\$ Amount	%
TOTAL	39,462,844	100.0	41,948,965	100.0	8,754,647	100.0	9,623,445	100.0	2,816,972	100.0	2,717,245	100.0
INTRA-AGENCY/FMS C/	5,892,943	14.9	4,839,252	11.5	223,417	2.6	204,043	2.1	2,566	0.1	10,579	0.4
Actions of \$25,000 or Less	2,357,227	6.0	2,460,233	5.9	2,041,959	23.3	1,845,208	19.2	316,676	11.2	345,600	12.7
Actions(Except FMS)Over \$25,000	31,212,674	79.1	34,649,480	82.6	6,489,260	74.1	7,574,194	78.7	2,497,630	88.7	2,361,066	85.9
PRE-CICA Actions	2,481,244	6.3	3,445,275	8.2	0	0.0			8,744	0.3	267	*
POST-CICA Actions D/	26,731,430	72.8	31,204,205	74.4	6,489,260	74.1	7,574,194	78.7	2,488,886	88.4	2,360,800	85.9
Full & Open Competition E/	12,251,503	42.6	11,699,589	37.5	5,152,741	79.4	6,153,915	81.2	2,231,747	89.7	2,130,929	90.3
Sealed Bids	928,811	3.2	776,492	2.5	296,682	4.6	494,523	6.5	1,182,192	47.5	1,349,511	57.2
Competitive Proposal	8,438,363	29.4	8,322,449	26.7	4,069,013	62.7	4,741,124	62.6	595,082	23.9	351,157	14.9
Combination	38,820	0.1	59,823	0.2	49,500	0.8	9,968	0.1	54,645	2.2	33,182	1.4
Architect-Engineer	272,814	0.9	225,565	0.7	0	0.0	0	0.0	168,986	6.8	175,603	7.4
Basic Research	488,540	1.7	352,808	1.1	3,164	*	1,296	*	393	*	536	*
Multiple Award Schedule	405,271	1.4	448,471	1.4	18,976	0.3	13,169	0.2	16,768	0.7	16,221	0.7
Alternate Source -	37-	*	100	*	0	0.0	92-	*	0	0.0	0	0.0
Reduced Cost	72-	*	0	0.0	0	0.0	92-	*	0	0.0	0	0.0
Mobilization	0	0.0	100	*	0	0.0			0	0.0	0	0.0
Eng/R&D Capability	35	*										
Set Aside	1,678,922	5.8	1,513,881	4.9	715,405	11.0	893,926	11.8	213,680	8.6	204,729	8.7
O/T Full & Open Competition	16,458,182	57.3	19,500,902	52.5	1,320,139	20.3	1,420,279	18.8	252,812	10.2	228,871	9.7
Only One Source	10,954,197	38.1	15,337,030	49.2	522,020	8.0	375,450	5.0	29,269	1.2	22,941	1.0
Unique Source	1,638,150	5.7	1,774,887	5.7	136,413	2.1	123,412	1.6	17,192	0.7	15,538	0.7
Follow-on	4,062,1918	14.1	6,147,829	19.7	433	*	2,205	*	346	*	391	*
Unsolicted Res Prop	7,172	*	7,020	*	0	0.0	0	0.0	104	*	75	*
Patent/Data Rights	217,212	0.8	116,962	0.4	934	*	26	*	0	0.0	0	0.0
Utilities	136,874	0.5	166,284	0.5	2,461	*	3,721	*	1,142	*	544	*
Standardization	753	*	1,189	*								
Other	4,891,878	17.0	7,422,859	22.8	381,780	5.9	246,086	3.2	10,485	0.4	6,393	0.3
Urgency	867,201	3.0	1,009,363	3.2	209,269	3.2	259,440	3.4	80,628	3.2	94,425	4.0
Mobilization	606,999	2.1	735,708	2.4	151,062	2.3	136,221	1.8	53	*	59	*
Essential R&D Capability	822,551	2.9	716,854	2.3	0	0.0	1,642	*	0	0.0	0	0.0
International Agreement	21,399	0.1	17,634	0.1	1,270	*	3,375	*	0	0.0	0	0.0
Authorized by Statute F/	775,497	2.7	658,338	2.1	146,083	2.3	133,513	1.8	142,861	5.7	112,446	4.8
Authorized Resale	576	*	586	*	289,996	4.5	510,638	6.7	0	0.0	0	0.0
National Security	2,407,407	8.4	1,025,448	3.3	439	*			0	0.0	0	0.0
Public Interest	1,595	*	59-	*	0	0.0			0	0.0	0	0.0
Otherwise Auth by Statute	0	0.0	3,714	*	0	0.0			0	0.0	0	0.0

NOTE: Refer to first page of this table for footnotes.

TABLE 14
Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure,
According to Kind of Contracting Action: FY 1995 - FY 1994^{A/}

SOLICITATION PROCEDURE	TOTAL			NEW WORK			DELIVERY ORDERS			MODIFICATIONS		
	Oct 94-Sep 95		Oct 93-Sep 94	Oct 94-Sep 95		Oct 93-Sep 94	Oct 94-Sep 95		Oct 93-Sep 94	Oct 94-Sep 95		Oct 93-Sep 94
	Actions	%	Actions	Actions	%	Actions	Actions	%	Actions	%	Actions	%
TOTAL	10613238	100.0	11216563	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
INTRAGENCY/FMS B/	85892	0.8	72103	0.6		1984	3286		2887	1337		1447
Actions of \$25,000 or Less	10276150	96.8	10913164	97.3		66520	124380		108184	56399		56592
Actions(Except FMS)Over \$25,000	251196	2.4	231296	2.1		214	2153		2145	607		745
PRE-CICA Actions	3128	*	3104	*		56306	122227		106039	55792		55847
POST-CICA Actions C/	248058	2.3	228192	2.0	100.0	68.5	79370	64.9	70687	40681	72.9	39929
Full & Open Competition D/	162744	65.6	155058	68.4	100.0	45442	42693	64.9	45442	42693	72.9	39929
Sealed Bids	20492	8.3	21714	9.5	100.0	10794	9190	14.0	10794	9190	14.0	6102
Competitive Proposal	84873	34.2	81544	35.7	100.0	20445	18079	28.0	39522	22141	33.7	21577
Combination	449	0.2	511	0.2	100.0	158	123	0.2	141	185	0.3	212
Architect-Engineer	10565	4.3	10149	4.4	100.0	1545	1473	2.4	6026	2480	4.4	2578
Basic Research	3522	1.4	2926	1.3	100.0	1087	1341	2.0	50	2119	3.8	1789
Multiple Award Schedule	13468	5.4	10810	4.7	100.0	48	34	0.1	10721	37	0.1	41
Alternate Source -	391	0.2	523	0.2	100.0	34	18	*	12	367	0.7	477
Reduced Cost	8	*	3	*	100.0	1	1	*	2	4	*	0.9
Mobilization	367	0.1	511	0.2	100.0	32	15	*	9	351	0.6	470
Eng/R&D Capability	16	*	9	*	100.0	1	2	*	1	12	*	7
Set Aside	29003	11.7	27881	12.2	100.0	11331	10333	8.5	9397	7235	13.0	7153
O/T Full & Open Competition	81061	32.7	72118	31.6	100.0	20856	42829	35.0	35348	15107	27.1	15914
Only One Source	34341	13.8	33251	14.5	100.0	11522	13630	11.2	13020	8375	15.0	8119
Unique Source	16323	6.9	15820	6.9	100.0	5221	7048	5.8	6521	3844	6.9	4887
Follow-on	1799	0.1	1811	0.8	100.0	522	255	0.2	225	1037	1.9	1064
Unsolicited Res Prop	155	0.3	200	0.1	100.0	174	83	0.1	363	90	0.2	126
Patent/Data Rights	866	0.3	852	0.3	100.0	171	198	0.3	363	116	0.2	118
Utilities	1623	0.7	1699	0.7	100.0	80	37	0.1	1547	98	0.2	72
Standardization	9	*	12	*	100.0	7	6	*	4	0.0	0.0	1
Other	13766	5.5	13058	5.7	100.0	5447	4482	3.7	4360	3190	5.7	3251
Urgency	6239	2.5	6684	2.9	100.0	4401	1208	1.0	1102	1148	2.1	1181
Mobilization	2594	1.0	2900	1.3	100.0	205	1221	1.0	1311	1143	2.0	1384
Essential R&D Capability	508	0.2	408	0.2	100.0	51	148	0.1	79	311	0.6	278
International Agreement	317	0.1	436	0.2	100.0	82	73	0.1	191	156	0.3	163
Authorized by Statute E/	14985	6.0	12691	5.6	100.0	4096	7052	5.8	5287	3564	5.4	3308
Authorized Resale	18910	7.6	14090	6.2	100.0	13	18861	15.4	13924	42	0.1	153
National Security	3159	1.3	1646	0.7	100.0	485	632	0.5	434	368	0.7	727
Public Interest	8	*	2	*	100.0	1	4	*			0.0	1
Otherwise Auth by Statute	43	*	16	*	100.0	8	23	*	4	4	*	4

A/ For definitions and coverage, see notes on coverage.
 B/ Includes actions with another Federal Agency.
 C/ Includes Simplified Acquisition Procedure awards.
 D/ Includes Federal Schedule awards.
 E/ Includes Post-CICA 8(a) program.
 * less than 0.05 percent.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16, page 51, shows the net value and percentage distribution of DoD prime contract awards over \$25,000 for both fiscal years 1995 and 1994. Data are shown by type of contract pricing provision, according to Defense Component. During FY 1995, awards over \$25,000 (excluding intragovernmental awards) totaled \$106,598 million, of which \$68,987 million, or 64.7 percent, were awarded under fixed price procedures and \$33,319 million, or 31.3 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$4,292 million, or 4.0 percent.

Cost-plus-fixed fee (CPFF) contracts accounted for 13.4 percent of the total contract awards over \$25,000 during FY 1995. The use of incentive contracts (both fixed price and cost-type combined) decreased from 17.3 percent of total contract dollars in FY 1994 to 14.3 percent in FY 1995. The use of firm fixed-price contracts increased from 47.5 percent to 49.1 percent.

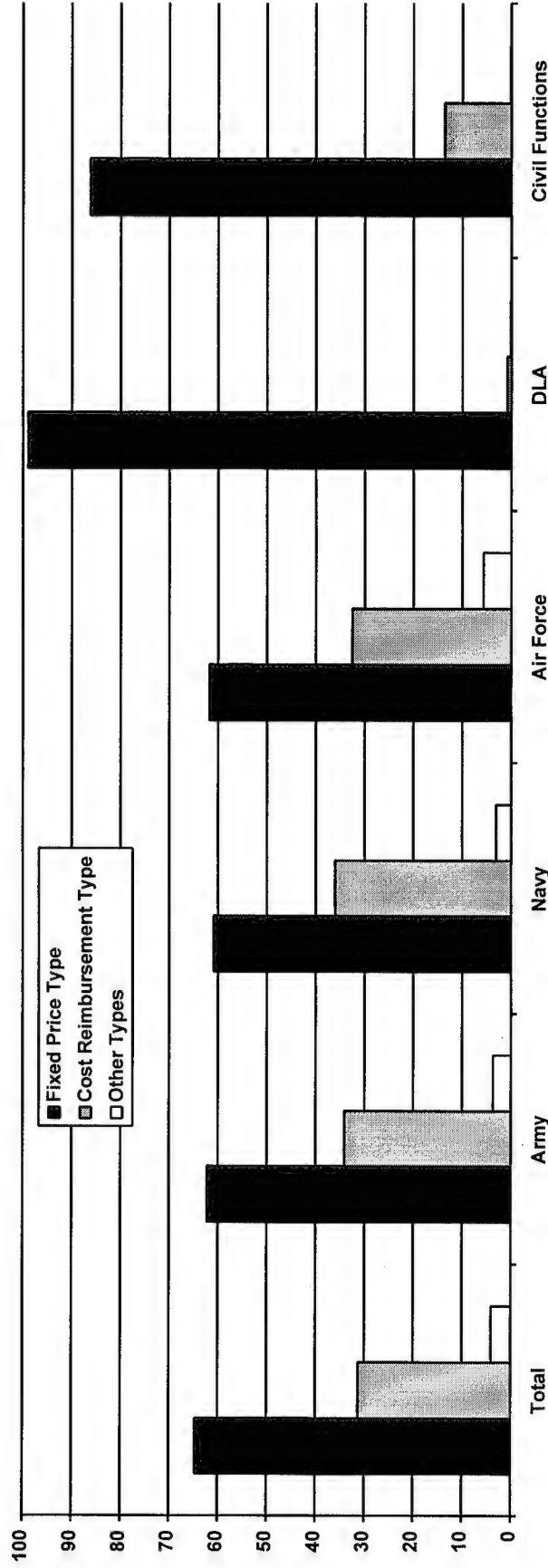
The total of 233,072 contract actions over \$25,000 for FY 1995, Table 16, includes 66,196 original contract actions and modifications calling for additional work and 166,876 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 4.9 percent and actions representing delivery orders and modifications, pursuant to the terms of the original contract, increased by 10.9 percent. Table 17, page 55, provides annual data for FY 1986 through FY 1995, by type of pricing provision.

Chart V, page 49, shows percentage distribution of DoD Prime Contract Awards by contract pricing provision, according to Defense Component, for FY 1995.

Chart V

Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision, According to Defense Component: Fiscal Year 1995

Percent of Total Procurement*



* Intragovernmental actions and actions \$25,000 or less are excluded.

TABLE 16
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1995 - FY 1994 A/

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 94 - SEP 95		OCT 93 - SEP 94		OCT 94 - SEP 95		OCT 93 - SEP 94		OCT 94 - SEP 95		OCT 93 - SEP 94	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$131,364,903		\$132,219,300		\$29,258,372		\$29,335,628		\$41,199,526		\$39,418,302	
INTERAGENCY/FMS	12,332,208		11,097,605		2,392,474		2,994,835		2,644,110		2,174,091	
ACTIONS \$25,000 OR LESS	12,434,885		12,772,022		1,923,077		2,092,612		2,635,950		2,442,091	
ACTIONS OVER \$25,000	106,597,811	100.0	108,349,673	100.0	24,942,820	100.0	24,248,180	100.0	35,919,466	100.0	34,802,119	100.0
FIXED PRICE TYPE	68,986,871	64.7	72,077,633	66.5	15,507,098	62.2	15,571,067	64.2	21,868,453	60.9	21,217,784	61.0
FIRM	52,331,258	49.1	51,489,382	47.5	14,223,872	57.0	14,169,230	58.4	15,274,908	42.5	16,678,925	47.9
REDETERMINABLE	239,950	0.2	700,446	0.6	92,545	0.4	106,070	0.4	79,112	0.2	34,398	0.1
INCENTIVE	10,402,611	9.8	12,684,845	11.7	207,807	0.8	369,166	1.5	5,954,416	16.6	3,744,989	10.8
ECONOMIC PRICE ADJUSTMENT	6,013,052	5.6	7,202,960	5.6	982,873	3.9	926,501	3.8	560,018	1.5	759,472	2.2
COST REIMBURSEMENT TYPE	33,318,567	31.3	32,273,638	29.8	8,509,251	34.1	7,819,777	32.2	12,924,519	36.0	12,695,464	36.5
NO FEE	2,668,784	2.5	2,167,155	2.0	614,839	2.5	698,990	2.9	650,955	1.8	153,385	0.4
FIXED FEE	14,240,752	13.4	14,415,472	13.3	3,759,694	15.1	3,366,746	13.9	7,332,182	20.4	7,315,062	21.0
INCENTIVE FEE	4,788,478	4.5	6,065,036	5.6	1,785,435	7.2	1,698,838	7.0	2,076,170	5.8	2,741,981	7.9
AWARD FEE	11,619,554	10.9	9,621,975	8.9	2,349,293	9.4	2,055,204	8.5	2,866,233	8.0	2,485,036	7.1
OTHER TYPES	4,292,372	4.0	3,998,402	3.7	926,472	3.7	857,336	3.5	1,126,484	3.1	888,871	2.6
TIME AND MATERIALS	3,936,943	3.7	3,476,832	3.2	894,860	3.6	824,891	3.4	1,069,332	3.0	820,765	2.4
LABOR HOURS	355,429	0.3	525,569	0.5	31,612	0.1	32,445	0.1	57,102	0.2	68,107	0.2
TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 94 - SEP 95		OCT 93 - SEP 94		OCT 94 - SEP 95		OCT 93 - SEP 94		OCT 94 - SEP 95		OCT 93 - SEP 94	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$39,462,844		\$41,948,965		\$8,754,647		\$9,623,445		\$2,816,972		\$2,717,246	
INTERAGENCY/FMS	6,776,722		5,528,979		287,835		252,257		55,636		61,054	
ACTIONS \$25,000 OR LESS	1,938,148		2,087,580		2,011,494		1,817,868		288,093		315,857	
ACTIONS OVER \$25,000	30,747,974	100.0	34,332,406	100.0	6,455,317	100.0	7,553,320	100.0	2,473,243	100.0	2,340,335	100.0
FIXED PRICE TYPE	19,014,986	61.8	22,549,928	65.7	6,389,616	99.0	7,489,220	99.2	2,131,391	86.2	2,186,807	93.4
FIRM	14,265,687	46.4	13,290,041	38.7	2,858,187	44.2	2,897,583	38.4	2,126,151	86.0	2,179,702	93.1
REDETERMINABLE	50,905	0.2	255,845	0.7	8,648	0.1	1,893	0.2	3,938	0.2	4,444	0.2
INCENTIVE	4,129,778	13.4	8,445,866	24.6	2,566	*	0	0.0	0	*	0	*
ECONOMIC PRICE ADJUSTMENT	568,637	1.8	556,177	1.6	3,527,137	54.6	4,576,644	60.6	1,046	*	2,178	0.1
COST REIMBURSEMENT TYPE	9,992,482	32.5	10,056,938	29.3	50,601	0.8	42,727	0.6	336,682	13.6	152,382	6.5
NO FEE	1,188,940	3.9	1,181,011	3.4	15,199	0.2	9,205	0.1	12,709	0.5	6,409	0.3
FIXED FEE	1,962,759	6.4	2,472,269	7.2	3,402	0.5	33,522	0.4	115,034	4.7	80,416	3.4
INCENTIVE FEE	806,465	2.6	1,552,218	4.5	0	0.0	0	0.0	31,394	2.6	31,185	1.5
AWARD FEE	6,034,319	19.6	4,851,440	14.1	0	0.0	0	0.0	143,546	5.8	34,382	1.3
OTHER TYPES	1,740,506	5.7	1,725,539	5.0	15,400	0.2	21,373	0.3	5,169	0.2	1,136	*
TIME AND MATERIALS	1,481,970	4.8	1,313,745	3.8	15,025	0.2	20,863	0.3	4,652	0.2	364	*
LABOR HOURS	258,536	0.8	411,794	1.2	75	*	20,510	*	4,518	*	772	*

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

* Less than 0.05 percent.

TABLE 16 (continued)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1995 ^{a/}

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 94 - SEP 95		OCT 94 - SEP 95		OCT 94 - SEP 95		OCT 94 - SEP 95		OCT 94 - SEP 95		OCT 94 - SEP 95	
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	10,613,238				1,840,446				2,026,429			
INTERAGENCY/FMS	611,850				143,049				166,490			
ACTIONS \$25,000 OR LESS	9,694,536				1,595,602				1,787,711			
ACTIONS OVER \$25,000	233,072	100.0	66,196	166,876	56,513	100.0	16,341	40,172	69,204	100.0	19,119	50,085
FIXED PRICE TYPE	174,001	74.7	55,325	118,676	42,538	75.3	13,350	29,188	40,156	58.0	14,607	25,549
FIRM	163,267	70.1	53,020	110,247	41,339	73.2	13,227	28,112	38,092	55.0	14,490	23,602
REDETERMINABLE	563	0.2	126	437	181	0.3	52	129	163	0.2	27	136
INCENTIVE	3,094	1.3	439	2,655	52	0.1	12	40	1,539	2.2	66	1,473
ECONOMIC PRICE ADJUSTMENT	7,077	3.0	1,740	5,337	946	1.7	59	887	1,362	0.5	24	338
COST REIMBURSEMENT TYPE	43,377	18.6	8,581	34,796	9,911	17.5	2,590	7,321	22,973	33.2	3,310	19,663
NO FEE	3,124	1.3	898	2,226	1,079	1.9	324	755	520	0.8	208	312
FIXED FEE	30,475	13.1	6,097	24,378	6,208	11.0	1,772	4,436	18,318	26.5	2,701	15,617
INCENTIVE FEE	8,947	0.4	195	8,752	510	0.9	75	435	180	0.3	32	148
AWARD FEE	8,831	3.8	1,331	7,440	2,114	3.7	419	1,695	3,955	5.7	369	3,586
OTHER TYPES	15,694	6.7	2,290	13,404	4,084	7.2	401	3,683	6,075	8.8	1,202	4,873
TIME AND MATERIALS	14,019	6.0	2,058	11,961	3,924	6.9	389	3,535	5,600	8.1	1,040	4,560
LABOR HOURS	1,675	0.7	252	1,423	140	0.2	12	128	475	0.7	162	313
TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 94 - SEP 95		OCT 94 - SEP 95		OCT 94 - SEP 95		OCT 94 - SEP 95		OCT 94 - SEP 95		OCT 94 - SEP 95	
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	2,565,546				1,444,000				386,140			
INTERAGENCY/FMS	213,686				69,006				9,890			
ACTIONS \$25,000 OR LESS	2,301,939				1,352,606				342,848			
ACTIONS OVER \$25,000	49,846	100.0	16,177	33,669	21,680	100.0	9,645	12,035	8,712	100.0	2,509	6,203
FIXED PRICE TYPE	37,121	74.5	13,659	23,462	21,413	98.8	9,601	11,812	8,181	93.9	2,364	5,817
FIRM	34,469	69.2	12,931	21,478	19,257	88.8	8,699	10,558	8,143	93.5	2,353	5,790
REDETERMINABLE	1,131	0.3	31	1,100	13	0.2	4	9	21	0.2	7	14
INCENTIVE	1,349	2.7	347	1,002	13	0.2	7	6	21	0.2	2	19
ECONOMIC PRICE ADJUSTMENT	1,172	2.4	290	882	2,106	9.7	891	1,215	13	0.1	2	11
COST REIMBURSEMENT TYPE	8,076	16.2	1,961	6,115	213	1.0	38	175	512	5.9	145	367
NO FEE	1,320	2.6	295	1,025	63	0.3	10	53	70	0.8	29	41
FIXED FEE	4,264	8.6	1,148	3,116	150	0.7	28	122	227	2.6	74	153
INCENTIVE FEE	210	0.4	88	142	0	0.0	0	0	33	0.4	15	18
AWARD FEE	2,292	4.6	450	1,842	0	0.0	0	0	182	2.1	27	155
OTHER TYPES	4,649	9.3	557	4,092	54	0.2	6	48	19	0.2	0	19
TIME AND MATERIALS	3,631	7.3	490	3,141	52	0.2	6	46	6	0.1	0	6
LABOR HOURS	1,018	2.0	67	951	2	0.1	0	2	13	0.1	0	13

NOTE: Refer to first page of this table for footnotes.

TABLE 16 (concluded)
DoD Prime Contract Awards by Type of Contract Pricing Provision,
According to Defense Component: FY 1994 A/

NUMBER OF PROCUREMENT ACTIONS

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/				ARMY				NAVY			
	OCT 93 - SEP 94				OCT 93 - SEP 94				OCT 93 - SEP 94			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	11,216,563				2,142,879				2,035,420			
INTERAGENCY/FMS	656,640				180,581				169,428			
ACTIONS \$25,000 OR LESS	10,248,355				1,837,128				1,797,714			
ACTIONS OVER \$25,000	217,045	100.0	66,520	150,525	53,664	100.0	17,249	36,415	65,888	100.0	20,019	45,869
FIXED PRICE TYPE	182,521	74.9	56,547	105,974	40,466	75.4	14,485	25,981	40,391	61.3	16,041	24,350
FIRM	151,338	69.7	54,056	97,282	39,439	73.5	14,364	25,075	37,966	57.6	15,806	22,160
REDETERMINABLE	497	0.2	147	350	108	0.2	30	78	150	0.2	55	95
ECONOMIC PRICE ADJUSTMENT	3,318	1.5	446	2,872	67	0.1	19	48	1,830	2.8	136	1,694
	7,368	3.4	1,898	5,470	852	1.6	72	780	1,445	0.7	44	401
COST REIMBURSEMENT TYPE	40,069	18.5	8,043	32,026	9,326	17.4	2,374	6,952	20,335	30.9	3,027	17,308
NO FEE	2,964	1.4	775	2,189	1,059	2.0	292	767	4,418	0.6	158	260
FIXED FEE	28,293	13.0	5,763	22,530	5,766	10.7	1,578	4,188	16,251	24.7	2,522	13,729
INCENTIVE FEE	993	0.5	194	799	525	1.0	79	446	208	0.3	39	169
AWARD FEE	7,819	3.6	1,311	6,508	1,976	3.7	425	1,551	3,428	5.2	308	3,120
OTHER TYPES	14,455	6.7	1,930	12,525	3,872	7.2	390	3,482	5,152	7.8	951	4,211
TIME AND MATERIALS	12,765	5.9	1,655	11,110	3,742	7.0	366	3,376	4,644	7.0	812	3,831
LABOR HOURS	1,690	0.8	275	1,415	130	0.2	24	106	518	0.8	138	380

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 93 - SEP 94				OCT 93 - SEP 94				OCT 93 - SEP 94			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	2,776,530				1,285,199				447,878			
INTERAGENCY/FMS	233,360				51,045				12,820			
ACTIONS \$25,000 OR LESS	2,495,052				1,209,779				407,375			
ACTIONS OVER \$25,000	47,597	100.0	13,949	33,648	23,535	100.0	10,075	13,460	8,318	100.0	2,847	5,471
FIXED PRICE TYPE	34,979	73.5	11,528	23,451	23,226	98.7	9,989	13,237	7,932	95.4	2,733	5,199
FIRM	32,425	68.1	10,948	21,477	20,925	88.9	9,001	11,924	7,886	94.8	2,727	5,159
REDETERMINABLE	142	0.3	42	100	38	0.2	7	31	21	0.3	3	18
ECONOMIC PRICE ADJUSTMENT	1,307	2.7	289	1,018	0	0.0	0	0	5	0.1	2	4
	1,105	2.3	249	856	2,263	9.6	981	1,282	20	0.2	2	18
COST REIMBURSEMENT TYPE	8,045	16.9	1,893	6,152	246	1.0	82	164	369	4.4	114	255
NO FEE	1,277	2.7	245	1,032	43	0.2	11	32	66	0.8	30	36
FIXED FEE	4,470	9.4	1,124	3,346	203	0.9	71	132	195	2.3	62	133
INCENTIVE FEE	227	0.5	68	159	0	0.0	0	0	11	0.1	2	9
AWARD FEE	2,071	4.4	456	1,615	0	0.0	0	0	97	1.2	20	77
OTHER TYPES	4,573	9.6	528	4,045	63	0.3	4	59	17	0.2	0	17
TIME AND MATERIALS	3,612	7.6	426	3,186	57	0.2	4	53	4	*	4	4
LABOR HOURS	961	2.0	102	859	6	*	0	6	13	0.2	0	13

NOTE: Refer to first page of this table for footnotes.

TABLE 17
DoD Prime Contract Awards by Type of Contract Pricing Provision
FY 1995 - FY 1986 ^{A/}

(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACT PRICING PROVISION	FY 1995		FY 1994		FY 1993		FY 1992		FY 1991	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$106,597,811	100.0	\$108,349,673	100.0	\$112,280,488	100.0	\$113,402,449	100.0	\$126,294,179	100.0
FIXED PRICE TYPE (SUB-TOTAL)										
Firm	68,986,871	64.7	72,077,633	66.5	76,516,193	68.1	79,144,866	69.8	96,760,113	76.6
Redeterminable	52,331,258	49.1	51,489,382	47.5	56,281,476	50.1	57,887,749	51.0	71,673,745	56.8
Incentive	239,950	0.2	700,446	0.6	571,191	0.5	393,549	0.3	371,936	0.3
Economic Price Adjustment	10,402,611	9.8	12,684,845	11.7	11,341,869	10.1	12,683,020	11.2	13,740,819	10.9
	6,013,052	5.6	7,202,960	6.6	8,321,658	7.4	8,180,548	7.2	10,973,613	8.7
COST REIMBURSEMENT AND OTHER TYPES										
No Fee	37,610,939	35.3	36,272,040	33.5	35,764,295	31.9	34,257,583	30.2	29,534,066	23.4
Fixed Fee	2,669,784	2.5	2,167,155	2.0	1,867,671	1.7	2,143,109	1.9	1,866,368	1.5
Incentive	14,240,752	13.4	14,435,472	13.3	16,346,011	14.6	14,576,056	12.8	13,842,452	10.9
Award Fee	4,788,438	4.5	6,069,036	5.6	4,898,378	4.4	5,116,202	4.5	4,136,955	3.3
Other B/	11,619,554	10.9	9,624,975	8.9	8,712,771	7.8	8,415,007	7.4	6,905,079	5.5
	4,292,372	4.0	3,598,402	3.7	3,849,464	3.4	3,412,309	3.0	3,183,202	2.5
TOTAL	\$122,278,008	100.0	\$120,545,991	100.0	\$129,871,904	100.0	\$135,458,767	100.0	\$137,542,840	100.0
FIXED PRICE TYPE (SUB-TOTAL)										
Firm	92,925,952	76.0	94,661,675	78.5	102,063,797	78.6	108,133,372	79.8	112,101,580	81.5
Redeterminable	64,468,383	52.7	65,378,228	54.2	71,194,956	54.8	78,674,574	58.1	73,860,472	53.7
Incentive	564,031	0.5	751,226	0.6	74,446	0.1	3,052	*	199,018	0.1
Economic Price Adjustment	16,736,422	13.7	15,982,333	14.1	21,347,824	16.4	19,025,753	14.0	21,397,310	15.6
	11,157,116	9.1	11,549,888	9.6	9,446,471	7.3	10,429,993	7.7	16,644,760	12.1
COST REIMBURSEMENT AND OTHER TYPES										
No Fee	29,352,056	24.0	25,884,316	21.5	27,808,107	21.4	27,325,395	20.2	25,441,260	18.5
Fixed Fee	2,314,610	1.9	1,712,073	1.4	2,579,245	2.0	2,779,325	2.1	2,157,867	1.6
Incentive	13,820,480	11.3	12,728,604	10.6	13,986,018	10.8	13,006,905	9.6	11,897,165	8.6
Award Fee	4,558,135	3.7	3,545,552	2.9	3,401,078	2.6	5,156,987	3.8	5,730,251	4.2
Other B/	5,692,428	4.7	5,473,737	4.5	5,430,496	4.2	4,146,968	3.1	3,865,876	2.8
	2,966,403	2.4	2,424,250	2.0	2,411,270	1.9	2,235,210	1.7	1,790,101	1.3

A/ For definitions and coverage, see notes on coverage.
B/ Includes Time and Materials and Labor Hours Contracts.
* Less than 0.05 percent.

DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 2,166 reporting large contractors totaled \$45,032 million in FY 1995, which was a 0.7 percent decrease from the \$45,364 million reported by 2,022 large contractors in FY 1994.

Small businesses received 42.5 percent of the total committed for subcontracting work during FY 1995, compared with 38.3 percent for FY 1994. Comparative data for FY 1986 through FY 1995 are given below.

(Amounts in Millions)

	1995	1994	1993	1992	1991	1990	1989	1988	1987	1986
1. Number of Large Contractors Reporting	2,166	2,022	1,863	1,742	1,709	1,664	1,555	1,571	1,469	1,353
2. Military Subcontract Commitments	\$45,032	\$45,364	\$44,947	\$47,318	\$57,053	\$54,708	\$56,037	\$58,798	\$53,116	\$52,898
a. Small Businesses	19,160	17,365	16,879	18,165	19,413	21,499	22,009	22,309	21,559	20,362
b. Other Businesses	25,872	27,999	28,068	29,153	37,640	33,209	34,028	36,489	31,557	32,536
3. Percent of Total to Small Business Concerns (Line 2a/Line 2)	42.5	38.3	37.6	38.4	34.0	39.3	39.3	37.9	40.6	38.5

GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemetery work and conservation management.

Competed Procurement.

For solicitations issued prior to the Competition in Contracting Act (CICA):

Price Competition - Two or more bids or offers were received under formal advertising or negotiated methods of procurement and award was made to the lowest responsive and responsible bidder or offeror.

Technical & Design Competition - Two or more offers were received and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more offers were received following solicitation pursuant to other than full and open competition

procedures and award was made to the lowest responsible and responsive offeror.

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Interagency Order. Includes Intragovernmental and Federal Supply Schedule orders written by a Military Department or Defense Agency purchasing office.

Intragovernmental Order. Orders written by a Military Department or Defense Agency purchasing office requesting that a non-Defense Federal Agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

Armed Forces Radio & Television Service
Armed Forces Radiobiology Research Institute
Ballistic Missile Defense Organization
Commander US Special Operations Command
Defense Advanced Research Projects Agency
Defense Commercial Communications Office
Defense Commissary Agency
Defense Evaluation Support Activity
Defense Information Systems Agency
Defense Mapping Agency
Defense Nuclear Agency
Department of Defense Dependents Schools
Office for the Civilian Health & Medical Program
of the Uniformed Services (CHAMPUS)
On Site Inspection Agency
Uniformed Services University of Health Sciences
WHS Contracting Office

Prime Contract Award. A legally binding agreement executed by a Department of an Agency of DoD to obtain supplies or services.

Procurement Action. An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and, with its affiliates,

does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts rather than the number of employees.

Simplified Acquisition Procedures. Methods prescribed for making purchases of supplies or services using imprest funds, purchase orders, blanket purchase agreements, Government wide commercial purchase cards, or any other appropriate authorized method.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states, the District of Columbia, and the outlying areas of the United States.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government Agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government Agency with a place of performance outside of the United States (see above).